Exhibit 4

Page 1 UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY Civil Action No. 3:12-cv-04947-MAS-LHG NATIONAL COLLEGIATE ATHLETIC ASSOCIATION. an unincorporated association; NATIONAL BASKETBALL ASSOCIATION, a joint venture; NATIONAL FOOTBALL LEAGUE, an unincorporated association; NATIONAL HOCKEY LEAGUE, an unincorporated association; and OFFICE OF THE COMMISSIONER OF BASEBALL, an unincorporated association, doing business as Major League Baseball, Plaintiffs. -against-CHRISTOPHER J. CHRISTIE, Governor of the State of New Jersey; DAVID L. REBUCK, Director of the New Jersey Division of Gaming Enforcement and Assistant Attorney General of the State of New Jersey; and FRANK ZANZUCCKI, Executive Director of the New Jersey Racing Commission, Defendants. 200 Park Avenue New York, New York November 6, 2012 9:45 a.m. 30(b)(6) DEPOSITION OF OFFICE OF THE COMMISSIONER OF BASEBALL and its Representative THOMAS OSTERTAG

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Page 3 2 APPEARANCES: Attorneys on Behalf of Plaintiff(s): SKADDEN, ARPS, SLATE, MEAGHER & FLOM, LLP Four Times Square New York, New York 10036 5 JEFFREY A. MISHKIN, ESQ. jeffrey.mishkin@skadden.com б 7 KAREN HOFFMAN LENT, ESQ. karen.lent@skadden.com Attorneys on Behalf of Defendant(s): 10 GIBSON DUNN & CRUTCHER, DUNN & CRUTCHER, 333 South Grand Avenue Los Angeles, California 90071-3197 MATTHEW A. HOFFMAN, ESQ. mhoffman@gibsondun.com WILLIAM E. WEGNER, ESQ. 1.1 12 13 wwegner@gibsondunn.com 14 -and-15 1050 Connecticut Avenue, N.W. 16 Washington, D.C. 20036-5306 JENNIFER A. NELSON, ESQ. 17 inelson@gibsondunn.com 18 19 20 21 22 2.3 24 25 VERITEXT REPORTING COMPANY

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Page 2

1 30(b)(6) DEPOSITION of OFFICE OF 8 THE COMMISSIONER OF BASEBALL and its 9 Representative THOMAS OSTERTAG, taken 10 by the Defendants, pursuant to Notice, 11 held at the aforementioned time and 12 place, before Sherri Flagg, a Registered 13 Professional Reporter, Certified LiveNote 14 Reporter, and Notary Public. 15 16 17 18 19 20 21 22 23 24 25

Page 4 THOMAS OSTERTAG, 4 first duly sworn/affirmed, 5 was examined and testified as EXAMINATION BY MR. HOFFMAN: 9 ٥. Good morning, Mr. Ostertag. How 10 are vou? 11 My name is Matt Hoffman. I am Q. 13 counsel for Christopher Christie and the State 14 15 Can we get your full name for the 16 record, please. 17 Thomas Ostertag. 18 ο. And I understand you work for the 19 Office of the Commissioner of Baseball; is 20 that correct? 21 Α. 22 Now, throughout the deposition 23 today, I may be referring to Major League 24 Baseball or MLB. Is it your understanding that when I use those terms, I'll be referring

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Page 5 1 - T. OSTERTAG -2 to the Office of the Commissioner of Baseball? 3 Is that okay with you? That's fine with me. 4 All right. Mr. Ostertag, what is 6 your current position at Major League Baseball? 8 Α. Senior vice president and general 9 counsel. 10 And can you briefly describe for me 11 your job responsibilities. 12 I have responsibility for legal 13 work in the Commissioner's office other than 14 labor, employment matters, employee relations, 15 that type of thing. 16 ο. And as part of your job responsibilities, are you responsible for 17 18 gambling education to the employees of Major 19 League Baseball? 20 MR. MISHKIN: Object to the form of 21 the question. You can answer. 22 I wouldn't say gambling education. 23 Gambling and integrity questions come to me, 24 but the education part, I don't think I could 25 sav exactly that.

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Page 7 ~ T. OSTERTAG -2 supervise responsible for doing any research on gambling activities? I'm not sure what you mean by Α. 5 "research on gambling activities." If you're talking about the possibility of gamblers affecting our game, again, that's more the primary responsibility of our department of investigations. 10 ο. What about conducting any surveys, 11 studies, analyses or either legal or illegal gambling? Is that something you would be 13 responsible for, or is that again something that the department of investigations would be 15 responsible for? 16 MR. MISHKIN: I object to the form 17 of the question. If you have the 18 guestion in mind, you can answer it. 19 I'm not sure I understand it 20 either. Maybe you could try a different 21 wording of that. 22 Well, let me ask it this way: Have 23 you or your department conducted any survey/ analyses/studies of gambling in let's say the 24 25 last ten years?

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Page 6 - T. OSTERTAG -2 Okay. When you say gambling and integrity questions, can you describe for me what your job entails when it comes to those 5 Α. When a question arises as far as interpretation of our gambling rules and policies, they normally come to me. O. Are you responsible for any 10 antigambling enforcement activities? 11 MR. MISHKIN: Object to the form of 12 the question. But you can answer. 13 We have a department of 14 investigations, we also have a security department. It's more centrally within their 15 responsibilities. 17 ο. For example, when a gambling 18 incident arises, would you be responsible for 19 monitoring what your department investigation 20 does in terms of enforcement activities? 21 Depending on exactly what happened, 22 I would be clearly in communication with them. 23 or there may be some situations where they would just handle it themselves. 25 Now, are you or somebody that you

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Page 8
                     - T. OSTERTAG -
                We have -- we have a lot of
     experience in our sport, not recent with
     gambling; and we consider that to be, in a
 5
     way, our ongoing study and survey because it
     is still, in our minds, very important history
     and in some ways very recent. We've had as
     you know, a gambling scandal involving the
 9
     World Series, we had one involving one of the
10
     greatest players that ever played the game.
11
     And we know all about gambling, thank you.
12
                We'll come back to those specific
13
     incidents a little bit later.
14
                Now, Mr. Ostertag, do you work at
15
     the Major League Baseball headquarters here in
16
     New York?
17
18
          ο.
                How long have you been in your
19
     current role of senior vice president and
20
     general counsel?
2.1
         Α.
                I've held that title since 2000.
22
                Do you know who had the job of
23
     general counsel before you did?
24
              I think I do know who had the title
         Α.
25
    before I had that, yes.
```

Page 9 - T. OSTERTAG -And who would that be? ο. Δ I believe his name was Jim Holland. 4 He had it very, very briefly. 5 And do you know who the general ο. 6 counsel was before Mr. Holland? Α. ο. And who was he? 9 Α. Ed Durso. Can you spell that last name. 1.1 Α. D-II-R-S-O 12 0. And, Mr. Ostertag, do you report 13 directly to the Commissioner, Mr. Selig? 14 Α. 15 Now, you mentioned in 2000 you 16 became general counsel of Major League 17 Baseball. No, I did not say that. 19 Q. Oh, I'm sorry. When did you become 20 general counsel of Major League Baseball? 21 22 0. Now, Mr. Holland and Mr. Durso you 23 mentioned before. Were there multiple general counsels for Major League Baseball? What was 25 their role?

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Page 11 - T. OSTERTAG -Well, the Pete Rose incident occurred in 1989. 4 0. Before you became assistant counsel, did you have any other previous roles at Major League Baseball? Well, I joined in 1985 as a Α. full-time employee. I had been an intern six years before that. 10 0. Just real briefly, Mr. Ostertag, 11 can you tell us your educational background 12 starting with college? 13 I attended Dartmouth College and the University of Virginia Law School. 14 15 0. Do you have any special training on 16 gambling? 17 Before coming to baseball? 18 ο. You can start there Before coming 19 to baseball, did you have any training on gambling? 21 Α. No. 22 Q. Any formal training regarding gambling after you arrived in 1985? 24

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25

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I'm not sure there is such a thing,

but I certainly didn't have any formal

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Page 10 1 - T OSTERTAG -There was never more than one general counsel in the Commissioner's office. What I said was Jim Holland had the title very briefly, I think literally for a few months; 6 and before that it was Ed Durso. He had the title going back to 1985. Q. Okay. Prior to you becoming general counsel in 1990, what was your 10 previous role with Major League Baseball, if 11 you had one? 12 I joined the office in 1985 as -my title at the time was I believe assistant counsel. And I had many, many 14 15 responsibilities in both the Commissioner's 16 office and then quickly after also Major 17 League Baseball properties. O. In your role as assisting counsel, were you involved in, as you put it, gambling 19 20 and integrity issues? If anything arose during that time, 22 I would have been involved in it probably. Probably. 23 24 Do you recall anything arising

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Page 12
                    - T. OSTERTAG -
     training on gambling. There might be for
     people that -- those who work in our
     department of investigations, and they had
     that kind of training as part of their careers
     and that's, you know, what they do. But for
     lawyers, I'm not sure what it even means.
          Ο.
                Now, have you personally conducted
     any research on gambling?
10
          Α.
                I'd have to say yes.
11
          0
                What kind of research have you
     conducted on gambling?
13
          Α.
                At various times I've looked back
14
     over baseball's experience with gambling in
15
     our files.
16
          0.
                Have you published any papers on
17
     gambling?
18
          Α.
                I actually did. I actually did.
19
          ο.
                And what was that paper and when
20
21
          Α.
               It was a Law Review article in the
22
     early 1990s.
               Was that the Law Review article at
24
    the University of Virginia?
25
```

during that time period between 1985 and 1990?

```
Page 13
                    - T. OSTERTAG -
                Do you know which law review it was
 3
     in?
 4
                I'm quite positive it was the Seton
 5
     Hall Law Journal or a name like that.
                And do you recall the name of the
     article that you wrote for the Seton Hall Law
     Journal?
 9
                I could not tell you the complete
     name of the article, no.
1.1
          ο.
                Mr. Ostertag, have you been deposed
12
     before?
13
          Α.
14
          ο.
                Approximately how many times?
15
                I would say somewhere between ten
16
     and twenty times.
17
          Q.
                Okay. Now, were those depositions
     as a representative of Major League Baseball?
19
                MR. MISHKIN: Well, object. You
20
          mean formally?
21
                Were those depositions of you in
22
    your role as an employee of Major League
23
    Baseball?
               I believe all of them, yes. I
    can't think of any that weren't.
25
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Page 15
 1
                    - T. OSTERTAG -
 2
     don't recall for sure.
                Mr. Ostertag, have you testified in
 4
     court?
                Yes.
                Approximately how many times?
          Α.
                Three
          ο.
                And, again, was that as an employee
     or representative of Major League Baseball
10
     that you testified in court?
11
12
          o.
                Were any of the times you testified
13
    in court related to any gambling issues?
14
               I don't believe so.
15
                Now, Mr. Ostertag, you understand
16
    you're here today as a representative of Major
     League Baseball to testify about certain
18
     topics?
19
                Yes.
20
                I'd like to show you what we'll
21
     mark as Major League Baseball Exhibit 1. It's
22
     the 30(b)(6) notice.
23
                (Exhibit 1: 30(b)(6) Notice of
24
          Deposition, was marked for
25
          identification.)
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Page 14
                    - T. OSTERTAG -
                Were any of the depositions related
     to any gambling issues?
          Α.
                I think at least one was.
                Can you tell me what that case was
 6
    about?
                I recall being deposed in one of
     the lawsuits that arose out of the George
     Steinbrenner matter
10
                And when you say "George
11
     Steinbrenner matter," what are you referring
12
13
                He paid money to a gambler for
    information on Dave Winfield, and that
14
15
     occurred I believe in 1989 or '90. And the
16
    Commissioner took disciplinary action against
17
    George Steinbrenner or, to be more accurate,
     there was an agreement by which George
19
    Steinbrenner accepted discipline and
2.0
     thereafter litigation arose.
21
          ο.
                Was this litigation initiated by
22
    Mr. Steinbrenner?
23
               There were three cases; at least
    two of them were not formally brought by
    {\tt Mr.} Steinbrenner. The third may have been. 
 I
```

```
Page 16
                    - T. OSTERTAG -
     BY MR. HOFFMAN (continuing):
 3
          Q.
                Do you want to take a minute and
     review.
 5
          Α.
                (Examining document.)
          ο.
                Now, Mr. Ostertag, are you familiar
     with this notice?
          Α.
                I read it, yes.
          Q.
                Have you seen it before today?
10
                Yes.
          Α.
11
          0
                Did you review this notice in
    preparation for today's deposition?
13
                MR. MISHKIN: You can answer, of
14
          course, excluding discussions with
15
          counsel.
16
               I don't believe I read this -- I
17
     don't recall reading this in preparation for
18
    today's deposition, excluding discussions with
19
20
                Are you prepared to testify as
21
    Major League Baseball's designee on all the
22
     topics listed in this notice?
23
24
                And you understand that this means
     you are here to testify about information
```

```
Page 17
                    - T. OSTERTAG -
 2
     known or reasonably available to Major League
 3
     Baseball on these topics?
 4
          Α.
                Yes.
 5
                What did you do today to -- what
     did you do to prepare for today's deposition?
                MR. MISHKIN: Excluding discussions
 8
          with counsel; is that correct?
 9
                MR. HOFFMAN: That's correct.
10
                I read a couple of documents this
11
     morning, and I don't know that I did anything
12
     else to prepare.
13
                Did you meet with counsel?
14
15
               For how long?
16
               MR. MISHKIN: Objection. I
17
         instruct the witness not to answer. I
18
         think that intrudes upon the privilege.
19
         Q.
               Are you going to take his
20
21
         Α.
22
               Did you speak to anyone other than
    counsel in preparation for today's deposition?
24
              I don't believe I did, other than
25
    to tell people I was being deposed today.
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Page 19
                    - T. OSTERTAG -
                William D. Cox.
                And can you tell me about -- tell
     me a little bit about what that case was
     about.
 6
                The Commissioner at the time
     received information that William D. Cox had
 8
     been gambling on baseball and called him in
     for a meeting or a hearing so that the
     Commissioner could learn about the facts of
     the matter. And Mr. Cox declined to come in
11
12
     and was declared permanently ineligible.
13
                Which Major League Baseball club
    did Mr. Cox own?
14
15
         Α.
              The Philadelphia Phillies. I don't
     know that he owned the whole team, but he was
17
     an owner of the Philadelphia Phillies.
18
                Okay. When did this incident
19
     occur?
20
         Α.
                1943.
21
                And I believe you mentioned the
22
    Commissioner determined that Mr. Cox gambled
     on baseball. Did he gamble on -- did he
23
24
     gamble on the Philadelphia Phillies?
25
               The way the decision is written, it
```

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Page 18
                    - T. OSTERTAG -
              Okay. Did you speak to
     Commissioner Selig?
               Yeah. He's one of the people I
 4
          Α.
     told I was being deposed today.
         Q. Did you talk about the substance of
     today's deposition with Commissioner Selig?
               I don't think so.
          Δ
 9
          Q.
                Did you review any documents in
     preparation for today's deposition?
10
11
                I read a couple this morning.
                Okay. Can you tell me what those
13
    documents were?
14
                Yes. I read -- there was a
15
     document that was a decision involving a
16
    former owner who was disciplined for gambling
17
     and another document that was a decision
18
    involving a former player who was disciplined
19
     for gambling.
20
                Okay. Did you bring those
          ٥.
     documents with you here today?
21
22
23
              The decision involving the former
24
     owner, can you tell me who was the former
```

```
Page 20
                    - T. OSTERTAG -
     strongly implies that he did.
 3
                Do you know whether he gambled for
     the Phillies? In other words, did he bet
 4
     money that the Phillies would win or did he
     ever bet against the Philadelphia Phillies?
          Α.
               I don't think the decision had any
     indication that he ever bet against the
     Phillies.
 9
1.0
                And then I think you mentioned a
     second document involving a decision regarding
12
     a former player?
13
          A.
14
          ο.
                Can you tell me who that former
15
     player was?
          Α.
                Denny McLain.
17
          ο.
                And can you tell me what the
18
     situation was there and what the decision was?
19
          Α.
                He was -- he thought he was
20
    involved in bookmaking, "he" meaning McLain,
21
     thought he was involved in bookmaking. There
    was evidence that he may have been actually
23
    duped and was just a stooge and was instead a
     victim. And the Commissioner suspended him
25
     for a finite period of time.
```

Page 21 - T. OSTERTAG -? When you say he was duped and was a 3 victim, can you explain that to me? I don't think the decision had 5 anything more that would be helpful as an explanation. But it certainly implied that he was involved with people he thought -actually it said he thought he owned part of a 9 business, and I think the Commissioner 10 determined and maybe he determined he didn't 1.1 own part of that business, that instead he was 12 13 Did Mr. McLain gamble on sports? 14 A The decision, I don't believe, 15 indicated one way or the other. 16 Q. Okav. So --17 A. I read it quickly. I don't think it said one way or the other. 19 Q. Then I would presume if the 20 decision didn't say whether he gambled on 21 sports, then we don't know from the decision 22 whether he actually gambled on baseball? 23 It most certainly was not a situation where he gambled on baseball. It may have referred to another sport, but it did 25

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- T. OSTERTAG mean the same thing as sports gambling? I can't think of a difference Α. 4 sitting here today. 5 Q. Okay. In Major League Baseball's view, does sports gambling include fantasy sports leagues in which there's a payout to the winner? Α. No. 10 Why not? 11 Fantasy games are an entirely 12 different thing. It clearly does not include 1.3 14 Can you explain that to me? How is 15 fantasy sports an entirely different thing 16 from sports gambling? 17 A. I've never played fantasy sports. 18 My understanding, however, is that you pay a 19 fee to enter a league and you put together your own team with players. You draft players 21 in a pretend sort of way, you put together a 22 team and you see how that team does compared to many, many other people involved in that 24 league. 25 But my understanding also is that VERITEXT REPORTING COMPANY

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Page 23

- T. OSTERTAG not refer to baseball. When did this incident take place ο. involving Mr. McLain? In or about 1969. Any other documents that you 6 reviewed today, reviewed in preparation for today's deposition? A. No, other than, again, discussions 9 10 with counsel and I recall a document prepared 11 by counsel. 12 ο. Now, if you look at the 30(b)(6) notice in front of you, you'll notice that a number of these topics refer to sports 14 15 gambling. In Major League Baseball's view, 16 what constitutes sports gambling? 17 I don't think I've ever heard a precise definition of what constitutes sports 19 gambling. 20 Q. How would you define "sports 21 gambling"? 22 I would define sports gambling as at least including gambling on games, the 24 results of games, involving sports. 25 In your mind does sports wagering

```
Page 24
                    - T. OSTERTAG -
     there's no gambling, per se. You don't win an
     amount of money that's based on your fee, and
     in many cases there aren't even any fees.
 5
     MLB.com conducts a sports fantasy league where
     there are no fees, I understand.
                And it's just -- you know, fantasy
 8
     sports are not illegal. They're not
 9
     considered gambling under PASPA, they're not
10
     considered gambling under the Unlawful
11
     Internet Gambling Enforcement Act.
12
                I understand that a federal judge
13
     in New Jersev considered this question
14
     carefully, wrote an opinion--I actually read
15
     that opinion a while back--taking apart the
16
     argument that fantasy games were gambling and
17
     they just aren't. It's a whole different ball
18
     of wax. There's no threat to our sport from
19
     fantasy games, none whatsoever.
20
          ο.
                Okay. We'll come back to fantasy
21
     sports.
22
                Now, you would agree with me,
    Mr. Ostertag, that sports gambling is legal
24
     and some is illegal, correct?
25
                MR. MISHKIN: Object to the form of
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Page 25
                    - T. OSTERTAG -
 2
          the question.
 3
                If you're referring like Las Vegas,
 4
     sports gambling is clearly legal in Las Vegas,
 5
     ves.
 6
                And you're aware that illegal
     sports gambling goes on in this country; are
 8
     you not?
 9
                Did you say illegal?
10
                Illegal.
11
                Ves
12
                Now, you mentioned Las Vegas. So
13
     one example of legal sports gambling would be
14
     someone over 21 placing a bet at a sportsbook
15
     in Las Vegas, correct?
16
               I don't know the legal age, but
         Α.
17
    somebody certainly can place a sports -- a bet
     on a sport at a sportsbook in Las Vegas, yes.
19
         Q.
              And illegal sports gambling would
2.0
    include someone betting with a bookie outside
    of the state of Nevada, for example?
22
              I think that's a valid example.
23
               Now, when I use the term "bookie."
25
    that means someone who's illegally taking bets
```

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Page 27
 1
                     - T. OSTERTAG -
 2
     could.
                If government estimates are that
     illegal sports gambling comprises a $380
     billion industry, would you have any reason to
     dispute that number?
                MR. MISHKIN: Object to the form of
          the question.
 9
          Α.
               If you put something in front of me
10
     that looks like a government document that
     said that, I can think of no reason I would
     have to dispute it other than sometimes people
12
13
     get things wrong. It's probably a very hard
14
     market to estimate.
                MR. HOFFMAN: Why don't we grab the
15
16
          -- I apologize for the size. We'll go
17
          to a specific page, I promise. But I
18
          wanted to make sure you had the complete
19
          document. We'll mark this as Major
20
          League Baseball Exhibit 2. This is the
21
          National Gambling Impact Study Commission
22
          Report from I believe 1999. I believe
23
          that's correct.
2.4
                (Exhibit 2: National Gambling
25
          Impact Study Commission Report 1999
```

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Page 26
                    - T. OSTERTAG -
     as opposed to a sportsbook in a casino in
     Nevada. Is that correct?
                Sounds good to me.
               Now, is Major League Baseball aware
     that there's a substantial illegal gambling
     market in the United States?
                MR. MISHKIN: Object to the form of
 9
          the question.
10
               Clearly we're aware that there is
    illegal betting going on. You can
11
12
     characterize it, I can characterize it.
    There's no question there's illegal betting
14
    going on.
15
               How would you characterize the
     scope of illegal gambling or illegal sports
16
17
     gambling in the United States?
18
              I myself don't know, but more than
19
    I would prefer.
20
               Is Major League Baseball aware that
21
     the illegal sports gambling market is larger
22
    than the legal sports gambling market in the
23
    United States?
24
         Α.
              There are probably people who know
    how to compare the two. I'm not sure that I
```

```
Page 28
                    - T. OSTERTAG -
 2
          (#PLAINTIFFS' 00002333-2606), was marked
 3
          for identification.)
 4
     BY MR. HOFFMAN (continuing):
 5
                Now, there's a section in there --
     actually, if you go to page 2-14 on the
     bottom, I believe it's also if you have -- I
     think you have a Bates number at the bottom, I
     think it's Plaintiffs' 00002363.
10
               I've got it.
11
                And there's a section there called
     Sports Wagering and it starts at the bottom of
13
     the first column. It says: Estimates of the
     scope of illegal sports betting in the United
15
     States range anywhere from 30 -- I'm sorry, 80
     billion to 380 billion annually, making sports
     betting the most widespread and popular form
18
     of gambling in America."
19
               If the National Gambling Impact
20
     Study Commission made these estimates, do you
21
     have any reason to dispute those estimates?
22
                MR. MISHKIN: Object to the form of
          the question. It clearly doesn't say
23
24
          that, that the Commission's made that
          estimate.
```

Page 29 1 - T. OSTERTAG -If the Commission is reporting an estimate of 80 billion to \$380 billion 4 annually, any reason to dispute that? 5 MR. MISHKIN: Object to the form. 6 Dispute what? Dispute the range of illegal sports 8 gambling in the United States at this time, in 9 10 Same answer as I gave before. I 11 have no particular information that would be 12 contrary to this, but people sometimes get 13 things wrong and I would imagine this is a 14 very, very difficult market to estimate. 15 Would numbers of that size surprise 16 you at all, given your knowledge of sports gambling? 17 MR. MISHKIN: Object to the form. 18 19 Numbers of what size? The range? 20 The range of 80 billion to \$380 21 billion of illegal sports gambling in the 22 United States, would that surprise you? 23 I'm not sure how to react one way 24 or the other. 25 I assume you would agree with me

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Page 31 - T. OSTERTAG which knows this area very well, believes strongly that there would be a dramatic increase in gambling if it were legalized in New Jersev. Do you know what your department of investigations' belief is based upon? 8 A. It's based on long careers of many people who work there and who know this area. 10 Ο. Is your department of 11 investigations' belief that there will be a dramatic increase in gambling following the 13 legalization of sports gambling in New Jersey based on any empirical data? 14 15 I don't think I've seen any Α. 16 empirical data, but they have in their heads a 17 tremendous amount of information about the 18 world of gambling and the effects of gambling. 19 legal and illegal. 20 Does Major League Baseball know how 21 much legal sports gambling occurs in Las 22 Vegas? 23 I think you asked that already. 24 ο. Now I asked how much legal sports 25 gambling occurs in the United States.

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Page 30
                    - T. OSTERTAG -
     that there's both legal and illegal sports
     gambling on sports, in general, in the United
     States?
                MR. MISHKIN: It's been asked and
 6
          answered. But you can answer it again.
                Does Major League Baseball know how
     much legal sports gambling occurs in the
10
     United States?
11
          Α.
                I personally do not. I do not know
12
     if we have that figure.
13
               Does Major League Baseball have any
14
    studies or analyses regarding how much legal
15
     sports gambling occurs in the United States?
16
          Α.
               Same answer.
17
                Does Major League Baseball have any
18
     estimate of how much legal sports gambling
19
     would occur in the United States following New
20
    Jersey's legalization of sports gambling in
21
22
               We have --
23
                MR. MISHKIN: It's hypothetical, so
          I object to the form of the question.
25
                Our department of investigations,
```

```
Page 32
                     - T. OSTERTAG -
                Then I'll use the same answer.
                 And what is that answer, sir?
                 THE WITNESS: Do you want to read
 5
          back that answer.
 6
                 (A discussion was held off the
          record.)
 8
     BY MR. HOFFMAN (continuing):
 9
              Let me ask the question again:
10
     Does Major League Baseball know how much legal
11
     sports gambling occurs in Las Vegas?
12
                I personally don't know. There may
13
     be somebody who has a very good idea.
14
                Who in Major League Baseball would
     have a good idea of how much legal sports
16
     gambling occurs in Las Vegas?
17
          Α.
                Maybe somebody in our department of
18
     investigations.
19
          Q.
                Is there anyone in particular that
20
     might have that knowledge?
21
          Α.
                The head of the department perhaps,
22
     somebody working for them perhaps.
          ο.
                Who is the head of your department
24
     of investigations?
25
                His name is Dan Mullin.
```

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Page 33 1 - T. OSTERTAG -2 ο. How do you spell that last name? M-U-1-L-I-N. Does Major League Baseball have any 5 studies or analyses regarding how much legal 6 sports gambling occurs in Las Vegas? 7 Α. Same answer. 8 When you say "same answer," you don't personally know but someone in the 10 department of investigations may know? 11 Again, in their minds -- you say 12 analyses. If there had been a particular 13 study, we would have produced it. I don't think there's something in writing that you 15 refer to. But in their minds, they have a 16 good sense for this area. 17 Does Major League Baseball agree 18 that legal sports gambling in Las Vegas has 19 gone up substantially over the last 20 years? MR. MISHKIN: Object to the form of 21 the guestion. 22 Again, I don't personally know what 23 their business has been. I read somewhere 24 that they were hit by the recession very badly 25 so I don't know. But, again, that's got to be

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1 - T. OSTERTAG much legal sports gambling on Major League Baseball games occurs in the United States? Again, these are very repetitive. I'm going to incorporate the same answer about the whole country, which I think I've answered Q. Does Major League Baseball have any 9 studies or analyses regarding how much legal 10 sports gambling on Major League Baseball games 3.1 occurs in the United States? 12 Same answer. 13 "Same answer" is you don't know? 14 Α. No. Same answer that I gave 15 before. 16 Well, I think the answer you gave 17 before--and, again, I don't want to 18 mischaracterize your testimony--is that you personally don't know but the department of 20 investigations may have a sense of how much 21 legal sports gambling occurs on Major League Baseball games, but I don't think you're aware 23 of any formal studies or analyses written 24 25 Α. That's pretty close. You keep

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Page 34
                    - T. OSTERTAG -
     a matter of almost public record.
 3
                Does Major League Baseball have any
     estimate of how much legal sports gambling
     would occur in Las Vegas following any
     legalization of sports gambling in New Jersey?
                MR. MISHKIN: Object to the form of
          the question as lacking in foundation.
               I'll give the same answer.
10
                Which is you don't know?
11
                I personally don't know.
                What is Major League Baseball's
13
    position regarding legal sports gambling in
14
     Las Vegas?
15
          Α.
               We're opposed to it, strongly
16
    opposed to it.
17
               Has Major League Baseball tried to
18
    make sports gambling in Las Vegas illegal?
19
              During the consideration of PASPA,
20
    we were hoping very much to see that happen,
21
    but it didn't happen
22
               Do you think Las Vegas does a good
23
    job regulating sports gambling?
24
               I don't have any sense.
               Does Major League Baseball know how
```

```
Page 36
                    - T. OSTERTAG -
     saying studies or analyses in the same
     question. If there were a study that resulted
     in something in writing, you would have it as
     part of the discovery here. But the analysis
     or the analyses makes the question somewhat
 7
     different.
              Okav. Does Major League Baseball
 9
     have any estimate of how much legal sports
10
     gambling on Major League Baseball games would
11
     occur in the United States following the
12
     legalization of sports gambling in New Jersey?
13
              It sounds so similar to the one
     you've already asked me. Again, our
15
     department of investigations believes there
     would be a very large increase if gambling
17
     were -- sports gambling were legalized in New
18
     Jersev.
19
                I'm not sure that entirely answers
     my question, Mr. Ostertag. Does Major League
20
21
     Baseball have an estimate of how much legal
     sports gambling would increase on Major League
2.3
     Baseball dames?
24
                MR. MISHKIN: Beyond the answer
2.5
          he's already given you?
```

Page 37 1 - T. OSTERTAG -Right, I understand you said that 3 they think a very large increase, I think, was 4 your testimony. Any actual estimate of how 5 much it would increase? I'll use the same answer I used before. I personally don't have one. It's possible that our department of investigations 9 has a very good sense of it. Does Major League Baseball know how 11 much legal sports gambling on Major League 12 Baseball games occurs in Las Vegas? 13 Again, I feel like you've asked that question before and I feel like I've 1.4 15 answered it. So I'll repeat the previous 16 17 MR. MISHKIN: The problem is just 18 the similarity in the questions and so 19 perhaps we're hearing what sounds like 20 the same question and you, in fact, have 21 a different question in mind. You're 22 going to have to make it sound different 23 than this line of questions which is --24 it's becoming very -- seemingly 25 repetitive.

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Page 39 1 - T, OSTERTAG to 380 billion. I personally don't. There may be somebody in our department of investigations who has a very good sense of 4 Q. Does Major League Baseball have any studies regarding how much illegal sports gambling occurs in the United States? MR. MISHKIN: I'm quite sure it's 10 been asked and answered. You're free to 11 ask the questions in as many ways as 12 you'd like, but I'm not sure you're going 1.3 to be able to elicit very much if the 14 questions continue to -- if they're 15 making any distinctions at all, they seem 16 to be making tiny distinctions. 17 Does Major League Baseball know how 18 much illegal sports gambling occurs in New 19 Jersev? 20 Same answer. 21 0. "Same answer" is that you 22 personally don't know but someone in the department of investigations may have thought 24 about this? 25 Well, I don't think "thought about

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Page 38
 7
                    - T. OSTERTAG -
 2
                I'm using different words, believe
     me. Before I asked you about Major League
     Baseball's knowledge and estimates about legal
     sports gambling on sports. Now I'm focusing
 6
     on Major League Baseball specifically.
 7
                I thought you already had but...
                Okav.
 9
                Same answer as sports.
10
                Does Major League Baseball know how
11
    much legal sports gambling on Major League
12
     Baseball games occurs in New Jersey?
13
                How much legal gambling on baseball
14
     games occurs in New Jersev?
15
                Correct.
16
               MR. MISHKIN: I'm going to object
17
          to the guestion.
18
              It's illegal in New Jersey.
19
               Does Major League Baseball know how
20
    much illegal sports gambling occurs in the
    United States? I've shifted now from legal
22
    sports gambling to illegal sports gambling.
23
               This is just a rewording of the
24
    question you asked before about the range of
    what it says here in front of me, 80 billion
```

```
Page 40
                    - T. OSTERTAG -
     it" is the right way to put it; may have had
 3
     information and a good sense of the amount.
                Does Major League Baseball have any
 5
     studies regarding how much illegal sports
     gambling occurs in New Jersey?
                MR. MISHKIN: Asked and answered.
                I feel like it has been. I mean,
     you asked about studies and analyses, you
10
     know, and I gave an answer to that and now
11
     you're asking half that question. Are you
12
     going to ask analyses after that? I'm not
13
     sure I understand.
14
                I'm asking about whether or not you
15
    have any studies regarding how much illegal
16
     sports gambling occurs in New Jersey.
17
                I'll incorporate the previous
18
     answer.
19
          Q.
                Mr. Ostertag, you're a lawyer,
20
     correct?
21
          Α.
                Yes.
22
          Q.
                Do you know what standing is?
23
          Α.
24
          0.
                What does it mean to you?
25
                I didn't think I was here to answer
```

```
Page 41
                    - T. OSTERTAG -
 2
     legal questions.
 3
                MR. MISHKIN: Yeah, as a 30(b)(6)
 4
          witness, you can give your understanding
 5
          of standing.
                My understanding is that it's the
     legal ability to bring a lawsuit in a court.
 8
                Now, do you understand that to
 9
     satisfy standing requirements, the Major
10
     League Baseball is required to show that it
11
     has been harmed or would be harmed by the New
     Jersey sports gambling law?
               MR. MISHKIN: Object to the form of
13
14
          the question.
15
               That's what I understand the
16
    exercise is and as part of this litigation.
17
              You're prepared today to testify
18
    about what harm the Major League Baseball
    contends would result from New Jersey's sports
19
20
     gambling law?
21
          Α.
               Yes.
22
                MR. HOFFMAN: I'm going to
23
          introduce Major League Baseball Exhibit 3
24
          which is the Complaint.
25
                (Exhibit 3: Complaint, was marked
```

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Page 43
                    - T. OSTERTAG -
          Α.
                No.
                Again, if you could turn to page 3,
    I'll focus your attention on paragraphs 5 and
     6. And if you haven't already, if you could
     briefly or take the time to read those two
     paragraphs.
 9
          Α.
               I read them.
10
                Okay. Now, do these two paragraphs
11
     accurately summarize the harm that Major
12
     League Baseball alleges in this case in
13
     support of its standing to sue?
14
                MR. MISHKIN: Object to the form.
15
              The paragraphs are accurate.
16
     Whether they are a summary, an accurate
17
     summary, they certainly are accurate.
1.8
                Well, let me ask it this way: Is
19
     Major League Baseball alleging any harms
20
     resulting from the New Jersey gambling law
21
     that aren't reflected in paragraphs 5 and 6 of
    this Complaint?
23
              You know, I'd have to go through in
         Α.
24
    my mind all the harms that I think would be a
     result of the gambling law and compare them to
```

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Page 42
                    - T. OSTERTAG -
          for identification.)
    BY MR. HOFFMAN (continuing):
              Now, feel free to review whatever
 5
     you want. My question is going to be focused
     on paragraphs 5 and 6 on page 3.
                Mr. Ostertag, do you recognize this
     document?
 9
10
                Have you seen it before today?
1.1
                Yes.
          Q.
                Did you review this document before
    it was filed?
14
          Α,
                Were you involved in the decision
16
    to sue New Jersey?
17
18
          ο.
                Did you review the Complaint in
19
     connection with your preparation for today's
20
     deposition?
21
         Α.
               Apart from discussions with
22
     counsel?
23
                MR. MISHKIN: Apart from
24
         discussions with counsel.
25
               I'm asking for a clarification.
```

```
Page 44
                    - T. OSTERTAG -
     what's listed here. There may be, there may
 3
     be other harms.
                Well, let's do that. Let's walk
 4
 5
     through the harms alleged in these two
     paragraphs. Starting with paragraph 5, this
     paragraph seems to be alleging two types of
     alleged harm: first, that sports gambling
     causes participants in Major League Baseball
10
     games to be involved in match-fixing; and,
11
     two, that sports gaming causes the public to
    perceive that Major League Baseball games are
13
    being fixed.
14
                MR. MISHKIN: Object to the form.
15
         You're completely restating it. The
16
         words are what they are, Mr. Hoffman.
              Mr. Ostertag, is one form of harm
18
     that Major League Baseball is alleging that
19
     sports gambling causes participants in Major
20
     League Baseball games to become involved in
21
     match-fixing?
               MR. MISHKIN: Objection.
23
         Ο.
               I'm asking apart from the
24
    paragraph.
25
               MR. MISHKIN: Apart from the
```

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Page 45 1 - T. OSTERTAG paragraph? MR. HOFFMAN: Yes. 4 MR. MISHKIN: I'm sorry, let me 5 have the question again. (Requested portion read.) Gambling on sports increases the possibility that those participating will be somehow involved in illicit activities 10 involving those games. 11 Is Major League Baseball alleging 12 that one of the harms that Major League 13 Baseball is alleging is that sports gambling 14 causes the public to perceive that Major 15 League Baseball games are being fixed? 16 MR. MISHKIN: Again, what's alleged 17 in the lawsuit is really a matter for 18 counsel. The witness can certainly be 19 asked his understanding of what's being 20 alleged. So I'd object to the guestion. 21 Okav. What is your understanding 22 of the harm being alleged by Major League 23 Baseball? The harm being alleged is that when 25 there's gambling on games -- and this could be a

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- T. OSTERTAG to do his best on the field in Major League Baseball as opposed to the game being some sort of device for others to win money. 4 5 It's also possible that gambling will increase the possibility that gamblers Will seek inside information about the game players, the health of players, any type of inside information that might be possible to 10 assist in winning a bet on the game. The 11 possibility of obtaining insider information can, in turn, cause corruption and involvement 13 with the gamblers involved in gambling on the 14 game who are often underworld figures and can 15 lead to other problems for our players and 16 others involved in the game, officials, et 17 cetera. He have umpires. I see the word 18 "referee" in something you handed me before. 19 And that's just a partial list. 20 Let me ask you about -- if you look 21 at paragraph 6 of the Complaint, what is your 22 understanding of this harm? It's the sentence that says: Once the reputations and goodwill 24 have been compromised and the bonds of lovalty 25 and devotion between fans and teams have been VERITEXT REPORTING COMPANY 212-267-6868

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Page 47

```
Page 46
                    - T. OSTERTAG +
   long answer; I'll do my best and I don't think
   I'll be able to cover all the harms--but the
 4 public could perceive that the result of the
     game has somehow been influenced by those
     gambling on the game, that individual acts in
     the game could somehow be influenced by those
     gambling on the game.
                And I can just point to the Black
10
     Sox scandal where that actually happened in
11
    baseball and was a very painful experience for
12
    our sport. Gambling creates the risk that
    there is actually an effect and an influence
    on the result of the game but also the
14
15
    perception by the public that such an effect
    has occurred. It undermines and has the
17
    potential to undermine the very product we put
18
    out there, which is good, honest, fair
    competition.
19
20
               It also creates the possibility
    that the public and members of the public and
22
    in particular youth perceive the game as a
23
    vehicle for winning money as opposed to,
    again, good, honest competition where the
    object is to win the game and for every player
```

```
Page 48
                     - T. OSTERTAG -
     broken, Plaintiffs will have been irreparably
     injured in a manner that cannot be measured in
 5
                What is your understanding of that
 6
     allegation of harm?
                MR. MISHKIN: Well, object to the
 8
          form of the question because it follows
 9
          from several previous sentences. But you
10
          can answer the question if you can.
11
               I believe that statement is
12
     absolutely true. It's one of those things
13
     where it only takes one problem to do enormous
14
     damage to a sport that sells itself as honest
15
     and whose product, again, is competition. We
16
     don't make widgets, we make competition.
17
                The competition we make relies upon
18
     the public believing that it is honest, on the
19
     up and up, and involves everybody on both
20
     teams trying as hard as they can to win the
21
     game. And if the public develops any sort of
22
     doubt about that, it is the one thing that can
     undermine our sport and perhaps undermine it
24
     completely.
25
                If there is a gambling scandal and
```

```
Page 49
 1
                    - T. OSTERTAG -
 2
     the public no longer believes this sport is on
     the up and up. I hate to think of the results
 3
 4
     that could occur.
                MR. HOFFMAN: All right. Well,
 6
          we've been going for a little over an
          hour. Is now a good time for maybe a
          five-minute break?
                (Recess taken: 10:36-10:43 a.m.)
 9
10
     BY MR. HOFFMAN (continuing):
11
          Ο.
               All right. Mr. Ostertag, before
12
     the break, you gave me what you said was a
13
     partial list of harms that Major League
14
    Baseball is alleging. Are there any other
1.5
    harms that Major League Baseball is alleging,
16
     other than the ones you identified in your
17
     previous answer?
18
               MR. MISHKIN: And, Mr. Hoffman,
19
          also anything -- I mean, there are other
20
         documents. There are affidavits, there
21
          are declarations. So I'm not -- when you
22
         say beyond what Mr. Ostertag has
23
         testified to, there are things already in
24
         the record.
25
                You're asking his understanding of
```

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Page 51
                    - T. OSTERTAG -
     gambling on sports. And we think that can
     change the nature of the way the sport is
     perceived. We hope it doesn't change the
     nature of the sport itself but that potential
                Again, we had a terrible and
     painful incident in 1919 with a World Series
     that was thrown by one of the teams
10
     participating in it, and the sport was badly
11
     hurt at the time, extraordinarily badly hurt.
     And there were plenty of people who thought
13
    these games aren't on the up and up, there's a
     lot of gambling on them going on and, of
     course, it led to the creation of the office
16
     that I work for.
17
                The idea that kids will get the
18
    message it's okay to gamble on sports, that's
19
    a horrible message to send to kids, absolutely
20
    horrible, and it's okay to walk into a
21
     gambling hall and place a bet on a
22
    professional sport. And whether there's an
23
     age limit or not, you and I both know kids
24
    will find a way to get in there. And even if
25
     they have to wait 'til a certain age, that age
```

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Page 50
                    - T. OSTERTAG -
 1
 2
           what's being alleged may not -- again,
          these are more legal issues. I don't
          object to your asking the 30(b)(6)
 5
          witness' understanding of them, but I
           want to be clear that we're talking about
 7
          his understanding.
                MR. HOFFMAN: I understand. We're
          talking about his understanding.
10
     BY MR. HOFFMAN (continuing):
11
                You said you gave me a partial list
12
     of the harm that will befall Major League
13
     Baseball. My question to you is: Based on
     your understanding -- I think we're entitled
15
     to the full list of harm based on your
16
     understanding. My question to you is: What
17
     else, other than the harms you've identified,
1.8
     do you understand to be harms that will befall
19
     Major League Baseball if sports gambling is
20
     legalized in New Jersey?
21
                We think there's just a negative
22
     pall that it can cast over the sport through
2.3
     the official government sanction of gambling.
24
     You're talking about a situation where a
25
     government gives its official approval to
```

```
Page 52
                     - T. OSTERTAG -
     clearly won't be older than college age. And
     to have college kids, the kinds of fans we
      want coming to our park to watch the game for
 5
     what it is today, which is good, hard, honest
      competition and instead to watch it for the
     purpose of making money, that damages the
 8
 9
                 It also can lead to other problems
10
     for kids. The people we want to become our
11
     fans -- one of the presidents of a team in
12
     baseball is a former chairman of an addiction
13
     center. And he believes strongly that
14
     legalizing gambling will just cause more
15
     people to become gamblers, and they may start
16
     out gambling legally but they then will
17
     graduate to illegal gambling inevitably
18
     because the winnings can be greater, the odds
19
     can be greater, you can receive credit through
20
     illegal bookmakers, and you can also hide from
21
     the tax authorities your winnings.
22
                And to start kids down the road
     and -- even if they are older teenagers or
24
     young 20-something kids, to start them on the
25
     road to gambling and the possibility of
```

Page 53 - T. OSTERTAG -2 gambling addiction and then involvement with illegal gambling and all the problems that can lead to through, again, I referred to 5 undesirables before, it often leads to drugs and other illegal activity. We think the whole idea is 8 deplorable, absolutely deplorable, and we 9 oppose it with every ounce of strength that we 10 have. 11 You just mentioned as part of your answer that one of the presidents of one of 13 the Major League Baseball clubs is a former 14 chairman of an addiction center; is that 15 I think I've characterized that 16 Α. 17 organization right. I don't have the exact 18 title with me. 19 ο. Which baseball club is that? 20 Α. Toronto Blue Jays. 21 Q. And what is the name of the 22 president that you claim is a former chairman 23 of an addiction center? 24 Α. Paul Beeston. 25 Can you spell that for me?

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```
- T. OSTERTAG -
     Other than referring to his experience and
     belief that it would happen, did he refer to
     anything else?
                I'm not sure what else he could
     have referred to, other than his experience
     I mean, that covers an awful lot.
              I'd like to go through the types of
     harms you've alleged or Major League
     Baseball's alleged and your understanding of
10
     them. The first type of harm that I'd like to
12
    talk about is gambling allegedly causing
     participants in Major League Baseball games to
13
14
     become in match-fixing or inside information.
15
                Can we -- if I use the term
16
     "match-fixing," can we understand that to
17
    include match-fixing and providing inside
1.8
     information to gamblers related to
19
     match-fixing?
20
               We play games, not matches. But if
21
     you want to try to group those two together,
    I'll do my best.
23
               If you'd prefer me to refer to it
24
    as game-fixing, I'm happy to do so. We can do
```

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Page 54
                    - T. OSTERTAG -
                B-E-E-S-T-O-N.
                Have you personally talked to Paul
 4
     Beeston about this?
          Α.
                Yes.
          ο.
                And on what does he base his
     assessment that legalizing gambling will
    result in. I think in your words, kids
     graduating from legal to illegal gambling?
10
                MR. MISHKIN: I object to the form
11
          of the question. I assume you're asking
12
          him whether he told Mr. Ostertag his
13
          basis.
14
               MR. HOFFMAN: That's correct.
               He referred to his experience as
16
    the chairman of his organization and his firm
17
    belief that would happen.
         Q. Other than his experience and
19
    belief that it would happen, did he refer to
20
    anything else?
21
               Well, his experiences and he made
22
    it sound like it was a very clear and obvious
    conclusion based on what he saw as chairman of
24
    this organization.
25
               But, again, let me ask it again:
```

```
Page 56
                    - T. OSTERTAG -
                Mr. Ostertag, how would you define
     game-fixing?
 4
                I would define it as at least
          Α.
     including participants trying to affect the
     outcome of the game other than through their
     100 percent efforts to win the game.
              Would you also define match-fixing
     as any type of effort to influence the outcome
10
     of a game or a single play within a game that
11
     is related to gambling?
              I'm not sure that I understood the
13
     end of that question. I thought I understood
14
     the first part of it.
15
               Let me break that apart.
16
                Would you define game-fixing as any
17
     type of effort to influence the outcome of a
18
     game that is related to gambling?
19
                The "related to gambling" part I'm
20
     not sure I understand or need to answer the
21
     question. I view game-fixing as any effort to
     influence the outcome of the game, again,
     other than a total and complete effort to try
23
24
     to win the game.
                Okay. Would you apply that same
2.5
```

Page 57 - T. OSTERTAG -1 2 definition to a single play within the game? So would you define game-fixing as a type of 4 effort to influence a single play within a 5 game? 6 I mean, I'm not -- the term "game-fixing" might not perfectly fit that, but it's improper, it's clearly improper if 8 9 you're not doing your best on a certain play 10 as a player. 11 ο. So, for example, the reason why I 12 asked for a single play, obviously there 13 are -- let me give you a hypothetical and I want to see if you would include this in your 14 15 definition of game-fixing. 16 Let's say there is an over/under. 17 Do you understand the term over/under? 18 19 ο. So total number of runs in a game, 20 And a particular player -- the outcome of the 21 game is not going to be affected. Let's say 22 one team that this player plays on, they're 23 ahead by six runs, it's bottom of the ninth 24 and they decide to affect the outcome of a 25 single play to prevent the total number of

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Page 59 - T. OSTERTAG -2 possibility of such a thing and also increase the possibility that the public perceives that as something that might be going on and therefore undermine, once again, the product that we sell, which is good, honest, hard competition that is always on the up and up Q. Now, this is a hypothetical. If the amount of sports gambling stayed the same 10 following legalization of sports gambling in 11 New Jersey, do you believe there would be an increased possibility of game-fixing? 13 MR. MISHKIN: I'm going to object 14 because it is hypothetical. But you can 15 answer the hypothetical. 16 I don't believe that for a second, 17 so I don't know what to sav. 18 Why do you not believe that? 19 Because I believe legalized 20 gambling will create new gamblers in great numbers and those gamblers will again 21 22 eventually become illegal gamblers in great 23 24 ο. Mr. Ostertag, what's your basis for 2.5 that contention?

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Page 58
                    - T. OSTERTAG -
     runs from reaching the over, for example.
 3
                Do you understand my hypothetical?
 4
                Yes.
                Okay. Would you consider that
 6
     example an example of game-fixing?
                I think in the broadest definition
     -- well, I won't even say that. I think it
     probably does qualify as game-fixing. One way
10
     or the other, it is clearly improper, clearly
11
     against our rules and clearly something that
12
     we consider to be abhorrent.
13
               Now, is it your understanding that
    Major League Baseball's contention in this
14
15
     case is that New Jersey's legalization of
16
     sports gambling would cause match-fixing in
    Major League Baseball games?
17
18
                MR. MISHKIN: Read the question
19
          back.
20
                (Requested portion read.)
21
                MR. MISHKIN: Objection, lacks
22
          foundation.
23
               You can answer,
               We believe that the legalization of
    gambling in New Jersey would increase the
```

```
Page 60
                     - T. OSTERTAG -
                It's the belief of our department
     of investigations. It's also the belief of
     Paul Beeston.
 5
                Do you know if the belief that
          Q.
     legalizing sports gambling will create new
      gamblers is based on any -- let me focus on
 8
     the department of investigations first.
 9
                 Do you know whether the belief of
10
     your department of investigations that
11
     legalization of sports gambling will result in
12
     or increase new gamblers, is that based on any
13
     empirical data?
14
                My understanding is it's based on
15
     their belief and their experience over their
16
      entire careers and it's a fairly large
17
     department. I believe every one of them has
     the same opinion.
19
                And I think we already touched on
20
     Mr. Beeston, but I think you already -- again.
21
     correct me if I'm wrong. But his belief that
22
     the legalization of sports gambling would
     increase the number of new gamblers is based
     on, again, belief and experience, not
24
25
     empirical data?
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Page 61
                    - T. OSTERTAG -
                As far as I know, He's also, I
     should mention, the former president of Major
 4
     League Baseball so he has that experience
 5
 6
                Mr. Ostertag, does Major League
     Baseball know how much game-fixing on Major
 8
     League Baseball games occurs in the United
 9
10
                We hope there's not any, and I
11
     don't know that we believe that there is any.
     I haven't heard of that. But it is something
13
     that we guard against with every ounce of
14
     effort we have.
15
                Does Major League Baseball have any
    studies regarding how much game-fixing on
16
17
    Major League Baseball games occurs in the
    United States?
19
         Α.
             You know. I'm not sure how to
20
     answer that question. But I just said we
21
    don't believe anything -- I don't believe
22
    anybody in our organization thinks any has
23
    gone on since probably all the way back to the
24
    1919 World Series. That was bad enough.
25
               Does Major League Baseball have any
```

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Page 63
                    - T. OSTERTAG -
                Yes, that's the answer I was
     referring to.
          ο.
                Mr. Ostertag, is it possible that
 5
     the amount of game-fixing would decrease by
     displacing illegal gambling and making
     gambling more transparent if sports gambling
     is legalized in New Jersey?
 9
                We think that notion is
          Α.
10
     preposterous.
11
          ο.
                Why do you say that?
12
                Because the people who know about
13
     this in our office believe that it will
14
     increase the number of gamblers by large
15
     numbers.
16
              Just to confirm, Mr. Ostertag,
17
     Major League Baseball does not have any study
18
     in its possession showing one way or the
19
20
                MR. MISHKIN: Again, it's entirely
21
          up to you but I think the answer you've
22
          gotten several times is if there were a
23
          study in the way I assume you mean it, it
24
          would have been produced. So the absence
          of any such production would kind of
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Page 62
                    - T. OSTERTAG -
     estimate of how much game-fixing on Major
     League Baseball games would occur in the
     United States if New Jersey legalized sports
 5
     gambling?
 6
                MR. MISHKIN: Again, objection as a
          hypothetical.
              I'm not sure anybody's thought
     ahead that far. Our purpose now is just to
10
     oppose this measure by New Jersey, to uphold
11
     -- see the statute that makes this illegal
12
     upheld.
13
                Does Major League Baseball have any
14
     estimate of how much game-fixing on Major
15
     League Baseball games would occur in the
16
     United States if all states were to legalize
17
     sports gambling?
18
                Heaven forbid.
19
                I don't think that's an answer to
          Ο.
20
     my question. Are there any estimates of how
21
     much game-fixing on Major League Baseball
22
     games would occur?
23
              Same as I gave before.
              Which is: I'm not sure that
24
     anybody's thought ahead that far?
```

```
Page 64
                    - T. OSTERTAG -
          necessarily answer all of those
 3
 4
                MR. HOFFMAN: Okay. I'd still like
 5
          to get an answer.
                You know, it makes no sense
     whatsoever that people who are betting
     illegally earning more in their winnings,
 9
     getting better odds or get better credit or
10
     credit at all and hiding their winnings from
11
     IRS and state tax authorities would switch to
     something that produces lower winnings and
13
     worse odds and no credit and income, if there
14
     is any income, that is fully taxable. It
15
     makes no sense whatsoever
16
              I don't think that was my question,
          Q.
     Mr. Ostertag. My question --
18
                MR. MISHKIN: Counsel, it was his
19
20
          Q.
                Which did not answer my question.
21
     Let me reask the question.
                I didn't ask whether or not you
23
     thought illegal gamblers would suddenly become
24
     legal gamblers if sports gambling was
     legalized in New Jersey.
```

Page 65 - T. OSTERTAG -2 You asked if they would be replaced 3 or displaced. No, I asked if -- is it possible ο. 5 that the amount of game-fixing would decrease 6 by New Jersey legalizing sports gambling. That wasn't the question you asked, 8 but I recall hearing about a set of illegal gamblers being displaced by legal gamblers. 10 And, again, I think the notion is 11 preposterous, is my answer. 12 The question I didn't get an answer 13 to was: There is no study in Major League 14 Baseball's possession showing one way or the 15 other whether the amount of game-fixing would 16 decrease if New Jersey legalized sports gambling? 17 Α. I'll incorporate the previous 19 answer that not having thought that far ahead. 20 our purpose is to oppose what's going on here. 21 Let's talk about the 1919 Black Sox 22 incident. Can you describe for me what happened in 1919 related to what's referred to 23 as the Black Sox. 24 25 It was unfortunately quite simple,

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Page 67
                    - T. OSTERTAG -
     White Sox agreed to this, to these payments,
     was because they were motivated by their
     dissatisfaction with their own compensation?
          A. That's certainly part of the lore
     of that incident. Do I know that personally?
     I don't know. But certainly that's often
          ο.
                Other than the 1919 Black Sox
1.0
     incident, can you identify any other specific
     incidents of game-fixing caused by sports
12
     gambling within the last 90 years?
13
          Α.
                I cannot, and we hope that none has
14
    occurred.
15
          ο.
                Now I want to talk a little bit
16
    about a few of the other, I think, incidents
     you mentioned earlier that don't sound like
18
     they're related to game-fixing but they're
19
     related to gambling.
20
                One is you referred to I think Pete
21
     Rose. Now, Pete Rose -- is it correct to say
22
    that Pete Rose gambled on baseball and
    admitted to betting on Reds games when he was
24
     the manager of the Reds, but there's no
25
     evidence that he bet against the Reds?
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Page 66

1 - T. OSTERTAG -

2 something that can be repeated. Some gamblers

 $3\,$ $\,$ who had money on the outcome of the World

Series approached eight members of the Chicago

5 White Sox when it won the American League

6 pennant, were playing in the World Series, and

7 offered them money to throw the series. And

the series was thrown; the White Sox lost the

9 series.

11

10 They were the far superior team

people seemed to think at the time and they

12 lost the series. And the series was lost

3 because they didn't try their best, and it was

 $14\,$ $\,$ a matter of connection to gamblers that caused

15 that to happen.

16 Q. Now, this connection to gamblers,

17 were these illegal gamblers?

A. Well, certainly some of the

19 gambling they were doing was illegal. I don't

 $20\,$ $\,$ know if there was any that was legal or not.

21 I don't even know if there was legal gambling

 $22\,$ $\,$ in the United States at the time.

23 Q. And is it accurate that at least

reports I've read of the incident, that part

 $25\,$ of the reason that the eight members of the

- T. OSTERTAG -

A. I believe both those statements are

3 true.

4 Q. Any evidence that Pete Rose was

5 involved in any game-fixing, as we've defined

6 it earlier?

7 A. I don't think there was any

 $\ensuremath{\text{8}}$ $\ensuremath{\text{e}}$ evidence whatsoever that he was involved in

9 game-fixing.

10 Q. Do you know whether Pete Rose was

11 involved in legal gambling or illegal

12 gambling?

13 A. Certainly much of his gambling was

14 illegal. I believe -- I can't sit here and

15 tell you that all of it was, however.

16 Q. Let me focus the question a little

17 bit more. Do you know whether Pete Rose's

18 sports gambling was legal or illegal?

19 A. Same answer.

Q. Another incident you mentioned was

21 $\,\,$ -- or another player you mentioned was Denny

22 McLain. And I believe he thought he was

23 involved in gamblers, but I think, as you put

24 it, he may have been duped. Was Mr. McLain

25 involved in any game-fixing?

24

20

Page 69 1 - T. OSTERTAG -2 I don't believe there was any finding at all that he was involved in 4 game-fixing or even any evidence. I read the decision this morning and I read it quickly, but my recollection of having looked at that file in the past is what I just said. I don't think there was any evidence whatsoever. ο. Okay. Now, you touched briefly 10 earlier on a matter involving George 11 Steinbrenner and his payment of money to a 12 gambler for information on Dave Winfield. Can you tell me a little bit more about that, 14 please. 15 George Steinbrenner sought negative 16 information about Dave Winfield or was offered 17 negative information about Dave Winfield and for whatever reason he decided he would try to obtain it. And he did pay \$40,000 to someone 19 20 for what was purported to be negative 21 information about Dave Winfield. 22 Any evidence that Mr. Steinbrenner 23 or Mr. Winfield were involved in any game-24 25 No. no. no. This whole matter did

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- T. OSTERTAG -

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- T. OSTERTAG the 1943 season at a time when he said he didn't know it was against the rules. 0. And, again, for that incident, no 5 evidence that Mr. Cox was involved in any game-fixing? Α. There was no reference to that at all in the decision, and I don't know of any 9 evidence, again, that he or anybody else at 10 that time was involved in game-fixing. 11 Again, I don't believe we have any 12 evidence, going back to 1919 to the Black Sox 13 scandal, that any games were fixed or even 14 attempted to be fixed. 15 And during that time period, at 16 least part of that time period--I apologize, I 17 don't know exactly when sports gambling became 18 legal in Nevada -- but you would agree with me 19 that at least for part of that period of time 20 between 1919 and the present day, gambling was 21 legal in Nevada? 22 Α. 23 During your tenure at Major League 24 Baseball, have you been involved in any 25 investigations into game-fixing?

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not involve gambling at all. It involved an incident with a gambler. ο. Do you know if that gambler was -was he involved in legal gambling or illegal gambling? 7 You know, my recollection is illegal, but I don't recall for sure. 9 ο. One other incident we briefly 10 touched on earlier was William D. Cox. I 11 believe you said he was the owner or at least 12 part owner of the Philadelphia Phillies. 13 Right. ο. And that involved gambling on 15 baseball. Can you tell me a little bit more 16 about what the allegations were in that case? 17 I think I told you what I knew. 18 Again, I just read the decision this morning. I haven't gone through the whole file 20 recently, and there was a reference to gambling in violation of Major League Rule 21.

Page 72 - T. OSTERTAG -No. In your experience at Major League Baseball, have legal sportsbooks in Nevada 5 helped to prevent or discourage game-fixing? 6 Α. They helped to prevent? Are you asking my opinion? ο. I'm asking your understanding, yes. 9 Again, my understanding I think completely comes from our department of 11 investigations, and they would tell you that 12 there's -- this is a negative, it is simply a negative when there's betting on sports. And 14 maybe you ought to ask the question again. 15 I'm not sure what the wording there was. 16 Sure. Is it your understanding --17 well, in your experience at Major League 18 Baseball, is it your understanding that legal 19 sportsbooks in Nevada have helped to prevent 20 or discourage game-fixing? 21 I don't have any experience with 22 the sportsbooks in Nevada, but it's hard to imagine getting to a positive answer to that 24 question with anybody in our office. 25 Do you know whether your department

And î believe the subsection guoted in the

decision referred to gambling on a team that

one was involved with. And I believe Mr. Cox

admitted betting on the Phillies for part of

19

21

22

23

25

Page 73 - T. OSTERTAG -2 of investigations interacts with legal 3 sportsbooks in Nevada? They do not have any formal program 5 or arrangement set up to interact with them. They will perhaps sometimes get a call or a tip, but there's no formal arrangement. ο. So your department of investigation 9 has received tips from legal sportsbooks in 10 Nevada; is that correct? 11 It's at least possible, but I don't 12 know for sure that they have. 13 Who would know that? Who would 14 know whether or not the department of 15 investigations has received tips from legal 16 sportsbooks in Nevada? 17 Α. Again, the head of the department, Dan Mullin, would know. 19 Q. Mr. Ostertag, did vou speak with 20 Mr. Mullin or anybody in the department of 21 investigations in preparation for today's 22 deposition? 23 Α. Do you have any other information 25 about the tips regarding possible game-fixing

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- T. OSTERTAG -2 especially the increase on the East Coast where there are a lot of teams and an awful lot of people, as opposed to Nevada where there are no teams and not nearly as many people, it's a negative as a bottom line. It's a big, big negative. Again, I think you're implying that 9 somehow we can benefit by receiving 10 information from a sportsbook. Again, they're the ones creating the problem and then they're 12 going to tell us about it? How is that a 13 positive for us? 14 ο. Again, you referred to creating a 15 problem. Let me make sure I'm clear on 16 17 Would you agree with me that 18 illegal sports gambling existed prior to the 19 legalization of sports gambling in Nevada? 20 Α. I don't know exactly when it began 21 in Nevada, but assuming it began in the last 22 75 years, then clearly, yes, because we were a 2.3 victim once. 24 And if sports gambling were made 25 illegal across all 50 states, would you agree

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                    - T. OSTERTAG -
     from legal sportsbooks in Nevada that you
 3
    referred to?
                MR. MISHKIN: Object to the form.
          Α.
                If I understood the question
     correctly, the answer is no.
               Does Major League Baseball believe
 8
     that legal sportsbooks can be helpful in
     identifying potential instances of game-
 g
10
11
                We think the idea that any
12
     sportsbook can be helpful to us, again, is
13
     completely incorrect. It's almost like saying
     we'll create a problem and then we'll tell you
14
15
     about it. And how does that benefit us?
16
                Do you believe that legalized
         Q.
17
     sports gambling in Nevada created a gambling
18
19
              I think legalized sports betting is
20
     a negative in Nevada the way it would be
21
     negative anywhere else. Do I think it has
22
     caused a fixing of our games? I do not.
    There's no information I have that has caused
23
24
    any fix. But I think that any gambling and
     especially the increase in gambling and
```

```
Page 76
                    - T. OSTERTAG -
     with me that the potential would still exist
 3
     for game-fixing in Major League Baseball?
 4
         Α.
               Did you say legal or illegal. I'm
 5
     sorry?
               If sports gambling were made
     illegal across all 50 states, would you agree
     with me that the potential for game-fixing
     would still exist within Major League
     Baseball?
10
11
               Of course, the potential would be
     there for any sport. Again, we have the
13
     experience with the Black Sox. It actually
14
     happened to us.
15
          ο.
               Now, I think as part of the harm
16
     you discussed earlier and we included within
     our definition of game-fixing was Major League
18
     Baseball players or employees providing inside
19
     information to gamblers. Is that correct?
20
         Α.
               That's a potential harm.
21
     absolutely.
22
               Okay. During the last 90 years
23
    since the Black Sox incident, do you have any
24
    instances or can you give me any examples of
    players or employees of Major League Baseball
```

Page 77 1 - T. OSTERTAG providing inside information to gamblers? I cannot. And we hope it has never existed and never happened and we do not believe that it has. We have frankly done a very good job in preserving our sport as one that is honest and consists of good, clean competition. Q. Any reason to think that following 10 the legalization of sports gambling in New Jersey, that Major League Baseball would not 11 12 do a very good job in preserving, as you put 13 it, the sport as one that is honest and consists of good, clean competition? 15 Α. We would certainly continue to do a 16 good job. The problem is the risk is 17 increased. You increase gambling, you 18 increase the risk, especially when you make it 19 so much closer to huge numbers of people and 20 sports teams. 21 And, of course, there's also the 22 possibility that if New Jersey is somehow able 23 to legalize sports gambling in the face of 24 this federal statute that says it's clearly illegal, well, other states are going to try

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Page 79 - T. OSTERTAG -And again when you say inevitable. that's based on your experience and belief? And commonsense. Commonsense, okav. There's a free market out there and states will compete in it if they have to. Now, I want to talk -- I think Q. another type of harm you touched on earlier was -- we're going to move from actual or the 11 potential for game-fixing to the public 12 perception of game-fixing, okay? 13 Α. Yes. 14 Ο. Now, would you agree with me, Mr. 15 Ostertag, that that perception of game-fixing 16 already exists for some portion of the public? 17 I'm not sure I could agree with that. You just don't see that written or 19 stated by our fans or by sportswriters. It's 20 one of the things that makes our sport so good 21 right now; it is perceived as, once again. 22 good, clean, honest hard competition. And you 23 don't hear fans say, you know: I think the fix was in. You just don't hear that, and we 25 are very happy not to hear that.

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Page 78 - T. OSTERTAG -2 the same thing in order to compete and keep 3 up. New Jersey could be the first domino. Mr. Ostertag, do vou have anv evidence other than your belief that other states are going to try to do the same thing? Α. As a matter of fact, ves. I 8 referred to our Delaware case three years ago where Delaware, in order to -- Delaware felt 10 the competition from Maryland, as I understand 11 it. This is now three years ago and I haven't 12 given it a lot of thought since. But as I 1.3 recall, the Maryland tracks instituted slot machines, and Delaware felt competition from that and, as a result, tried to institute 1.5 16 single-game betting on sports, which was also a blatant violation of PASPA. And we sued 18 them and stopped it. 19 Okay. Other than Maryland and Delaware, any other evidence that other states 21 will try to legalize sports gambling? 22 î believe there was talk of another 23 state that was contiguous back three years ago. I don't recall for sure. It's inevitable, it's absolutely inevitable.

```
Page 80
                    - T. OSTERTAG -
                Do you hear fans questioning
     anything else about the honesty of Major
 4
     League Baseball?
 5
 6
                What is your understanding of the
     public's perception of performance-enhancing
     drugs in baseball, for example?
                MR. MISHKIN: Object to the form of
10
          the question and it lacks foundation.
11
          You can answer it if you have an
12
          understanding.
13
              Could you repeat it?
14
              Sure. You mentioned many times
1.5
     that Major League Baseball's perceived as a
16
     good, clean, honest, hard competition. My
17
     question is -- and that it's being maintained
18
     that way. Does the increased use of
19
    performance-enhancing drugs over the past 20
     years, has -- in your opinion, has that
20
21
     affected the public's perception of Major
    League Baseball being good, clean, honest,
22
23
    hard competition?
              It has nothing to do with
25
    game-fixing or players not trying their
```

Page 81 1 - T. OSTERTAG hardest. It's a whole different category. 3 ο. That's not my question. My 4 question is whether or not the increase in 5 performance-enhancing drugs use over the past 20 years has affected the public's perception that Major League Baseball is good, clean, honest, hard competition. 9 The use of performance-enhancing 10 drugs was not a positive, that is for certain. 1.1 But it has nothing to do with players not 12 trying their hardest and game-fixing and 13 something that could undermine more easily 14 than any other event our sport. 15 Do you believe the outcomes of 16 Major League Baseball games have been affected 17 by the use of performance-enhancing drugs over the past 20 years? A. That's not my area, you know. 19 20 MR. MISHKIN: It would also be 21 rather far outside the 30(b)(6) topics 22 we're here to talk about. 23 So you have no understanding as to whether or not -- no belief as to whether or 25 not any games and the outcomes of any games

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- T. OSTERTAG -2 but I'll ask you to read it again. Sure. Is it Major League Baseball's contention that the percentage of the public with the perception that Major League Baseball games might be fixed would go up if New Jersey legalized sports gambling? MR. MISHKIN: Lacks foundation. We think that's at least a risk. 10 It's a risk we don't want to take, and it 11 might very well happen if huge additional numbers of people are gambling on our games. 13 That is a real risk. 14 Does Major League Baseball have any 15 consumer surveys or studies regarding the 16 level of public perception of game-fixing? 17 MR. MISHKIN: Asked and answered. 18 I think so, also. 19 I'm still entitled to an answer. 20 "I think also," just to be clear, 21 was in response to asked and answered, not a 22 yes answer to the question. It's probably -- look, I'm going to 24 ask it again. If you'd just answer the 25 question, it's probably going to be easier. VERITEXT REPORTING COMPANY

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Page 82 - T. OSTERTAG over the past 20 years have been affected by performance-enhancing drugs? 4 MR. MISHKIN: It's been asked and answered and, Mr. Hoffman, it is outside 6 of the 30(b)(6) topics. I've let you answer several questions about it. But when they get as repetitive as that last one was. I think -- I'm not going to 10 direct the witness not to answer, but I 11 think it's outside the reasons for being 12 here 13 You can answer. I'll incorporate my last answer. 14 15 Your last answer was "that's not my 16 area." So does that mean you have no opinion 17 on that? 18 I'm not going to say anything more 19 about that. 20 ο. Okay. Now, is it Major League Baseball's contention that the percentage of 22 the public with a perception that Major League Baseball games might be fixed would go up if 23 New Jersey legalized sports gambling? 25 I think I understood that question,

```
Page 84
                     - T. OSTERTAG -
                Does Major League Baseball have any
      consumer surveys or studies regarding the
      level of public perception of game-fixing?
 5
                Not that I know of. And, again,
          Α.
     our impression is there really isn't anybody
     out there who believes our games are fixed.
     We believe right now our game, our sport, is
 9
     perceived as pure and honest and great
10
     competition.
11
                Mr. Ostertag, you say you believe
     right now that your game, your sport, is
13
     perceived as pure and honest and great
14
     competition. What do you base that belief on?
15
          Α.
                As far as the public perception.
16
     you might not be surprised to hear I read a
17
     lot of clips, reports, of all types written by
18
     baseball writers about our sport. I can't
19
     recall, in all my years in baseball, reading
20
     anything that suggests that someone believes
21
     that our sport is anything other than good,
22
     clean, honest competition and that players are
     trying 100 percent to win games. That's what
24
     writers think.
25
                They will criticize a lot of things
```

Page 85 - T. OSTERTAG -2 but they won't criticize that. They love the 3 sport, they think the players are out there 4 doing their best trying to win games. And 5 that's what we want them to think because that's what's going on, as far as we know. And I don't think -- you know, I'm 8 not going to speak for the other sports, but 9 fortunately I think they are pretty much in 10 the same position. People believe the players 11 on the team are trying to win games, and that's what we want. 13 ο. So just to be clear, you have not 14 read anything in the media or sports 15 literature from anyone suggesting that, for any reason, that Major League Baseball games 16 17 are something other than honest competition? 18 MR. MISHKIN: Objection to the "for 19 any reason." 20 What I talked about was players and 21 teams trying 100 percent. And, again, I don't 22 think I've read a single thing in all of my 23 years in baseball or all my years reading 24 baseball, which goes back far before I started 25 working in baseball, that anybody thinks that

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Page 87
 1
                     - T. OSTERTAG -
     understanding that Major League Baseball is
     alleging that sports gambling will diminish
     fan lovaltv?
 5
                Once again, we think the risk
     exists that if there's gambling on baseball
     and if the perception by the fan base is that
     our sport is a vehicle to win money or lose
     money -- and there will be losers for sure,
1.0
     more losers than winners, who will be
     resentful from having lost. But one way or
12
     the other, if our sport becomes perceived as a
13
     vehicle to try to win money, it undermines
14
     what we're trying to sell and it is a clear
15
     negative to us.
16
                Is part of the concern that
17
     gamblers will be predicting outcomes of the
     games with their -- for lack of a better word,
18
19
     their brain instead of their heart?
20
                MR. MISHKIN: Could you read that
23
          back, please.
22
                (Requested portion read.)
23
                MR. MISHKIN: I object to the form
2.4
          of the question. If you have an
25
          understanding of what Mr. Hoffman is
```

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Page 86
                    - T. OSTERTAG -
     teams and players aren't trying to win 100
     percent. They are, and that's the perception.
     And once again, we're very, very happy that's
 5
     the perception. We want to preserve it that
 6
               And just to be clear, this
     perception that teams are trying 100 percent
     to win, that perception in your mind, that
10
     exists while sports gambling is legal in
11
     Nevada, correct?
12
13
               And this perception that teams are
14
     trying to win 100 percent also exists with
     a -- we can argue about the size, but it
16
     exists with a substantial illegal sports
17
     gambling market. Would you agree with that?
18
              Yes. You're calling it
19
     substantial. I said earlier in this
20
     deposition I don't know how to characterize
21
     it. But there is an illegal market for
22
     betting on sports, no question.
23
               I want to turn to a third type of
24
    harm which I think you talked about, and that
     is fan loyalty to teams. And is it your
```

```
Page 88
                     - T. OSTERTAG -
 2
           getting at, you can attempt to answer it.
 3
                Those wouldn't be the exact words I
     would choose, but I do see what you're getting
 4
 5
     at. And there is -- there is clearly some
     truth to what you're getting at in that our
     fans, we believe, predict the outcome of
     games, outcomes of games with their brains and
 9
     their hearts and maybe other things, too,
     including superstitions and all the other
10
11
     things that baseball fans are influenced by;
     all positive influences, as a matter of fact.
13
                But gamblers will look at our games
14
     as a way to make money, and that is not the
15
     way we want our game perceived and we think it
16
     has the risk of undermining what we sell.
17
                Is part of the concern also that
18
     sports gamblers will invest on the performance
19
     of players and teams and not necessarily
20
     whether the players or teams win or lose?
21
                MR. MISHKIN: Object to the form.
22
               In other words, let me ask it a
     different way: Are you aware that gambling
23
24
     exists where bets are placed not on whether a
     team wins or loses?
```

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Page 89 1 - T. OSTERTAG -2 You know, my understanding of sports bidding is that it's betting on whether 4 a team wins or loses. 5 What about -- let me give you a ο. hypothetical: Are you aware -- or let me ask you this way: Are you aware of that in Las Vegas, for example, you can gamble before the season starts on whether a particular team 10 will win the World Series? 11 I believe I've read of those kinds 12 of odds, so I guess the answer has to be ves. 13 um-hmm. 14 ο. Okay. And another hypothetical we 15 talked about earlier: Are you aware that at 16 least in the legal sports gambling market. 17 that gamblers can place bets on the number of runs that are -- total number of runs scored 19 in a game, what's called the over/under? 20 You said in the illegal market? 21 In the legal market. 22 I can't say that I've heard that. I've heard of that in other sports, but I'm not sure that I've ever heard of that in 25 baseball.

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Page 91 - T. OSTERTAG -Okay. So just to be clear, since 1995 Major League Baseball has not seen any diminishment in fan loyalty since that time and, in fact, it has seen what you would describe as an increase in fan lovalty in that MR. MISHKIN: Object to the form of 9 the guestion. 1.0 The word loyalty, you know, maybe I was answering the question that you previously 12 asked about or having in mind more attendance. 13 revenues and traditional measures of growth of the sport. Loyalty? If those -- if loyalty's 15 an equivalent to attendance and the growth of 16 the sport, then the answer is yes. If 17 loyalty's some other concept, then I'm not 18 sure how to answer it 19 Does Major League Baseball have any studies or surveys on which factors fans find 21 important in terms of their loyalty to a 23 Α. You're asking about a marketing 24 question and I don't know. 25 Now, you touched on this as part of

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Page 90
                    - T. OSTERTAG -
               If we want to focus in on other
    sports, would you agree with me, though, that
     a bettor or a gambler betting on the
     over/under would not necessarily be predicting
     whether a team wins or loses?
 7
               You're asking me about other sports
     now?
 9
          0
                I'm asking you about other sports,
10
11
                It's hard for me to speak about
12
     other sports, but I think, you know, everybody
     knows there are such things as points that are
    given or taken in regard to some other sports,
14
15
     and there have been point-shaving scandals in
16
     some other sports.
17
          Q.
               Has Major League Baseball seen any
18
    diminishment in fan loyalty over the past 20
19
     vears?
20
                We believe the sport has grown
21
     extremely nicely in the past 20 years. Well,
22
    I'll put the point -- it's almost 20. 1 would
     say starting in -- starting probably in 1995
    after our work stoppage, is the best starting
     point to measure it from.
```

```
Page 92
                    - T. OSTERTAG -
     your earlier answer. But has attendance for
     Major League Baseball increased or decreased
 3
     over the past 20 years?
 4
 5
               Attendance has generally increased
     substantially over the past, again, I'll call
     it 17 years, since 1995. That's not to say
     that it's increased every one of those years.
 9
     It has not.
10
          ο.
               Okay. Does Major League Baseball
1.1
     have any studies of the impact that New
     Jersey's sports gambling law would have on
     attendance or ticket sales?
13
14
                MR. MISHKIN: It's been asked and
15
          answered in various ways. But go ahead.
16
               I don't know of any particular
17
     studies. I can tell you, though, we feel and
     fear that legalization of gambling in New
18
19
     Jersey would risk undermining the foundation
20
    of the sport and undermine what we are selling
21
     and therefore cause a decrease in the fan base
     that we want and an overall decrease in the
23
    fan base.
2.4
          Q.
               Since 1995, has television ratings
    increased or decreased for Major League
```

Page 93 1 - T. OSTERTAG -2 Baseball? 3 Since 1995 national television ratings--and this is a complicated 5 subject--but if you're talking about, as an example post-season ratings, they have generally decreased along with the ratings of almost all sports and entertainment properties because of the fractionalization of the entertainment market and the number of 11 different outlets there are now for viewers to 12 13 Since 1995 has broadcast revenue 14 for Major League Baseball increased or 15 decreased? 16 Α. Increased. 17 Since 1995 has total team revenue 18 increased or decreased for Major League 19 Baseball? 20 Α. Increased. And, again, I'm 21 answering generally. 22 ο. I think one of your earlier answers 23 another form of harm you discussed was what you described as the negative pall that 25 official government sanction of gambling would

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```
Page 95
                    - T. OSTERTAG -
     have to have been written down and you would
     have had it.
 4
                But the firm belief, based on
     experience of so many people who are in our
     department of investigations and elsewhere in
     our office, too, as a matter of fact, that an
     official sanction from the government, an
     official approval that gambling on baseball is
10
     okay would clearly have a negative effect on
11
     the sport is just undeniable.
12
              Now, Mr. Ostertag, is there
13
    anything else you're relying on in support of
14
     Major League Baseball's allegations of harm in
15
     this case?
16
                MR. MISHKIN: His understanding,
17
          Counsel? Is that --
18
          O. Yes. What is your understanding of
19
     -- we've talked about various harms today. Is
20
     there anything else -- what is your
21
     understanding in terms of anything else that
    Major League Baseball is relying on in support
     of its harm allegations?
24
             Sitting here today, I can't think
25
    of things other than what we've discussed.
```

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Page 94
                    - T. OSTERTAG -
     create. Is that accurate?
          A.
                That sounds like what I said and I
 4
     believe it, yes.
          Q.
                Okay. What do you base that
    contention on?
 6
              It is my feeling--you asked my
     feeling and it's a feeling, I believe, from
     all of us in baseball -- that if the government.
10
     any government, especially one so close to so
11
     many teams and so many residents, officially
12
     approve the idea of gambling on baseball, we
     think it would be a very negative thing for
    the perception of the sport and would cause
14
15
     the risk of all the things I've already
16
    outlined in this deposition.
17
         ٥.
               Do you have any empirical data to
    support that contention?
19
             I think I've answered that a number
20
     of times and I will incorporate those answers.
               So the answer is no, you do not
22
    have any empirical data to support that
23
    contention?
24
          Α.
               If there's a formal study, you
    would have had it. The data, I guess, would
```

```
Page 96
                    - T. OSTERTAG -
     There may be, but I can't think of it right
 3
 4
                What is Major League Baseball's
 5
     official position on the use of odds or point
     spreads in the sports media?
                MR. MISHKIN: Objection, lacks
          foundation. You can answer.
 8
 9
              Our official position? I don't
10
     know if we've got one. I can't think of ever
11
     having heard any official position about that.
12
                Okay. Now, you're aware that there
    are many media outlets that post odds or point
13
14
     spreads regarding Major League Baseball games?
15
          Α.
                You know, I'm not sure how you
16
    define "many." Again, I've read more articles
17
     than you can imagine about the sport, and I
18
    never come across them. I just never come
19
20
                I sometimes hear that a team is
21
     favored to win or is expected to win the World
22
     Series and other series, but I just don't see
    odds. Sometimes I hear about them in other
24
     sports and probably more frequently than about
     baseball.
```

Page 97 1 - T. OSTERTAG -2 Just to be clear, have you on any 3 occasion seen odds or point spreads, run spreads, posted in the newspaper regarding 5 Major League Baseball games? 6 A. On any occasion? On any occasion. I recall when I was a kid seeing 9 them in the New York Post all the time and not 1.0 understanding them. 11 ο. Now, I think you touched on this, 12 but stepping away from odds or point spreads, 13 are you aware that various sports media makes 14 predictions on the outcomes of Major League 15 Baseball games in advance of those games? 16 That sports media makes predictions Α. 17 of outcomes? Of course, they all do. Well, I shouldn't say all but many, many sportscasters 19 and baseball writers will state their belief 20 as to who's going to win a series or even a game and their reasons for it. That's part of 22 what pundits do. It is part of the dialogue 23 of our sport. Q. Does Major League Baseball actively 2.5 discourage the sports media from making

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Page 99
 1
                    - T. OSTERTAG -
     home page, there's a link to CBSSports.com. I
     think they're a partner for Fantasy Sports.
     Are you aware of that?
          O. Now, are you also aware that
     CBSSports.com posts odds on Major League
     Baseball games?
 9
          Α.
               No.
10
              If CBSSports.com did post odds on
     Major League Baseball games, is that something
     you would be concerned about it?
12
13
               Are you asking about me,
14
    personally?
15
          Q.
               I'm asking about you as a
16
    representative of Major League Baseball, as a
     30(b)(6) witness.
17
1.8
             I'm not sure how to answer it
          Α.
19
     because I am assuming that it is not part of
20
     the relationship that our website has with
21
     CBSSports.com but is something that
22
    CBSSports.com just does itself. I don't know
23
    how to answer beyond that.
24
               Any concern that Major League
     Baseball would be perceived as endorsing the
```

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Page 98
                    - T. OSTERTAG -
    predictions on the outcomes of Major League
     Baseball games?
               Making just predictions as to who's
     going to win?
               Predictions.
          ο.
             Of course, not.
          O. Does Major League Baseball actively
     discourage sports media from posting odds or
10
     point spreads for baseball?
11
               That's similar to the question you
12
     asked before whether we have an official
    position, and I don't know of that. I just
14
    have never heard of any official position or
15
     any discouragement that we have --
16
          ο.
               Now --
17
         Α.
                -- issued. I haven't finished my
     answer.
19
         ο.
                I'm sorry.
2.0
                -- that we have issued.
                Again, in the context of if I don't
22
    see it much, there can't be a whole lot of it
23
     out there because of the amount that I read.
24
    I'm sure you can find it somewhere.
25
               Mr. Ostertag, on MLB.com's fantasy
```

```
Page 100
                    - T, OSTERTAG -
     posting of odds if it is on the CBSSports.com
     website, which in itself is linked to
 4
     MLB.com's fantasy website?
 5
              To answer that question, I'd really
     have to go on the sites and see exactly how
     it is done, how the connection is made,
     et cetera. I don't think I have enough
     information to answer that one way or the
10
11
                But I can tell you that I haven't
     heard of anybody who has written or stated
13
     that that is somehow an official sanction of
14
     Major League Baseball of the posting of odds
15
     on CBSSports com
16
         Q.
              Okay. So, again, let's take a
     hypothetical. If CBSSports.com has odds on
1.8
     Major League Baseball games posted and there's
19
     a link to CBSSports.com on Major League
20
     Baseball's fantasy home page, would you be
21
     concerned about any public perception that
    Major League Baseball is endorsing sports
23
    gambling?
24
               Same answer as î gave before. I'd
    need to know more details before I could
```

Page 101 - T. OSTERTAG -2 answer that intelligently. 3 What more details do you need from my hypothetical before you can answer it? 5 I would need to see how close a б connection it looked like. I'd like to know if what my experience is, the case is true with others, that nobody's seen anybody make 9 that connection that somehow there is an official sanction of baseball, is there an 11 official approval of ours to the posting of 12 odds on CBSSports.com. There's a lot to be 13 learned before I could answer that question. 14 Mr. Ostertag, how would you define 15 fantasy sports? 16 MR. MISHKIN: I'm quite sure this 17 was directly asked and answered a while 18 ago, but you can answer it. 19 Again, I've answered this in the 20 context of not being a fantasy sports player 21 ever, not once. But my understanding is that 22 it involves the selection through a draft of 23 individual players over all 30 teams in baseball--I'm taking baseball just as an 25 example now--and assembling a team out of

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Page 103 - T. OSTERTAG -2 categories of people that come to mind: who play and maybe have a lot of experience playing, and that would probably include people working in baseball and those not working in baseball. And the other category that comes to mind is those who work at 9 ο. Did you talk to anybody at MLB.com 10 before today's deposition in preparation for today's deposition? 12 Α. 13 Mr. Ostertag, I know your knowledge 14 of fantasy sports sounds limited, but would you at least agree with me that the outcome 15 for fantasy sports is at least partially based 17 on luck? 18 Again, I don't know how to answer 19 that. I really don't know enough, I don't 20 have a feel for a player. I'm one of those 21 people that doesn't think a hole-in-one is 22 lucky; I think a hole-in-one is skill but a very, very rare skill. I mean, somebody who 24 shot a hole-in-one was trying, he was aiming at the hole. It happens very rarely.

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Page 102 1 - T. OSTERTAG those players and then seeing how that team of this disparate group of 30 players performs 4 against all of the teams in that particular league that one is playing in. Now, you would agree that some 6 fantasy sports leagues do have entry fees? Yes 9 ο. Would you agree that there are 10 often monetary prizes for winning fantasy 11 leagues? 12 I think that's exactly right. Would you agree that success in fantasy sports tends to be a combination of 14 15 both skill and luck? 16 Α. Again, I haven't played. I'm not 17 sure I have a good feel for what constitutes 19 0. Who at Major League Baseball would 20 have a better feel of whether fantasy sports 21 tends to be a combination of both skill and 22 luck? 23 MR. MISHKIN: Objection as lacking 24 in foundation. But you can answer. 2.5 You know, I guess there are two

```
Page 104
                     - T. OSTERTAG -
                Let me ask it this way: Would you
     agree with me that no amount of research on an
 4
     individual player can quarantee a certain
 5
     outcome for that player?
                That's hard to disagree with.
     Yeah, people are surprised by performances all
 8
     the time.
 9
                Now, based on your knowledge of
10
     fantasy sports, would you agree with me that
11
     participants in fantasy sports invest, whether
     it's money or energy or pride, on the
13
     performance of individual players and not
14
     whether a team wins or loses?
15
                MR. MISHKIN: Object to the form of
16
          the question.
17
                You have to repeat that for me.
18
                Okay. Would you agree with me that
19
     participants in fantasy sports invest, whether
20
     it's their money, their energy, their pride.
     on the performance of individual players and
21
     not on whether a team wins or loses?
23
                When you refer to team, are you
2.4
    referring to a Major League Baseball team.
25
                I am.
```

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Page 105 - T. OSTERTAG -2 As opposed to a team that they Α. assembled? ο. 5 Α. Again, not having played but my understanding is that how well a fantasy team performs is a function of how well the individual players perform. 9 And the corollary is not a function 10 on whether a particular Major League Baseball 11 team, how well they perform? 12 Correct. Of course, there can be 13 correlation in that players perform well and 14 the team therefore performs well. 15 Does Major League Baseball support 16 or sponsor fantasy baseball? 17 Earlier you said Major League Baseball referred to the Commissioner's office 19 and the Commissioner's office is not involved 20 in fantasy baseball. 21 ο. Who within Major League Baseball is 22 involved in fantasy baseball? 23 Again, you used Major League Baseball. If you're talking about the entire industry and affiliated companies, once again, 25

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Page 106

- T. OSTERTAG -1 have any concern about Major League Baseball players participating in fantasy baseball? 4 Same answer. 5 Would your answer change if there is an entry fee or a monetary prize for winning a fantasy league? No. There's no connection -- my understanding is there's no connection between 10 the fee and the prize. You can't choose to 11 bet more to increase your winnings. 12 Q. So just to be clear, Major League 13 Baseball does not have -- currently does not 14 have any concern about Major League Baseball 15 players participating in fantasy baseball even 16 if the league has an entry fee or a monetary 17 18 MR. MISHKIN: Mr. Hoffman, please 19 don't try to characterize the witness' 20 testimony. It's on the record. You can 21 ask a question, but what you did there 22 was just try to rephrase it and I object 23 24 Okay. Well, let me ask the 25 question this way: Does Major League Baseball VERITEXT REPORTING COMPANY 212-267-6868 516-608-2400

Page 107

- T. OSTERTAG it's our website MLB.com, and the name of that company is MLB.com Advanced Media. What is the relationship between MLB Advanced Media and the Commissioner's MLB Advanced Media is owned directly by the 30 clubs. Does Major League Baseball have any concern about Major League Baseball players participating in fantasy sports? We don't have any policy against that, that I know of. Why not? Because we consider fantasy sports

```
- T. OSTERTAG -
     have any concern about Major League Baseball
     players participating in fantasy baseball if
     the fantasy baseball league has an entry fee
 5
     or monetary prize for winning that league?
              I gave you a careful answer to that
     question before. It was a combination maybe
     of two different questions, but I'll
     incorporate that answer by reference.
10
               Does Major League Baseball think
11
     that participation in fantasy sports can be a
12
     steppingstone to legal sports betting?
13
               I've never heard that concern ever
14
     expressed. It's a whole different animal.
15
               Does Major League Baseball think
16
     that participation in fantasy sports can be a
17
     steppingstone to illegal sports betting?
18
          Α.
               Same answer.
19
          0.
                Has Major League Baseball conducted
20
     any studies of the impact of fantasy sports on
21
     fan lovalty?
22
               Once again, that's more a marketing
    issue. I don't know.
24
               Has Major League Baseball conducted
25
    any studies of the impact on fantasy sports on
```

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5

6

7

q

10

11

12

14

15

16

17

19

20

22

23

24

office?

ο.

0.

to be far removed from gambling and I've never

heard -- I started out this deposition saying

that my responsibilities do not include player

relations and labor and employment. I don't

players from playing fantasy sports, but I --

I always hesitate when I'm answering questions

little bit more. Does Major League Baseball

Now, I'm going to drill down a

think there is any policy that prohibits

about employee relations matters.

Page 108

```
Page 109
                    - T. OSTERTAG -
     attendance or ticket sales?
 3
                Same answer.
                Has Major League Baseball conducted
 5
     any studies on the impact of fantasy sports on
     TV ratings?
          Α,
               Same answer.
 8
          ο.
                Has Major League Baseball conducted
 9
     any studies of the impact of fantasy sports on
     broadcast revenue?
11
          Α.
               Same answer.
12
                Has Major League Baseball conducted
13
     any studies on the impact of fantasy sports on
14
     total team revenue?
15
          A. Same answer.
16
               MR. HOFFMAN: All right. I think
17
          we're up to Exhibit 4. I'm going to give
         you what's from MLB.com, Fantasy Baseball
19
         Official Rules, and we'll mark it
2.0
          Exhibit 4.
21
                (Exhibit 4: MLB.com, Fantasy
22
          Baseball Official Rules, was marked for
23
          identification.)
24
     BY MR. HOFFMAN (continuing):
25
              Now, if you just look at the front
```

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```
Page 111
                    - T. OSTERTAG -
     that has probably hundreds and hundreds of
     words in tiny print and pointing out the grand
     prize paragraph which is about a third of the
     way down the page, and you're asking me a
     question about this. It's completely out of
     context for me, and I've already forgotten
     your question.
          ο.
               All right. Let me -- any concern
1.0
     that awarding a participant $10,000 for
    winning a fantasy baseball contest would
12
    damage fan lovalty?
13
         A. Once again, I'll refer to this as a
    marketing issue you're asking about and I
15
    don't know. But I would think it's quite
16
    clear that if we thought it would damage fan
17
    loyalty, it wouldn't be done.
18
          Q. Any concern that MLB.com sponsoring
19
     a fantasy contest awarding a prize of $10,000
    would be perceived as a vehicle for winning
21
    money as opposed to honest competition?
22
               MR. MISHKIN: Object to the form of
23
         the question.
24
         Α.
             That question I clearly don't
25
    understand.
```

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```
Page 110
                    - T. OSTERTAG -
     page there, MLB.com sponsored a fantasy
     baseball contest in 2012, correct?
 3
                It says that. I don't have
     independent knowledge. I mean, I hear of
     things they do from time to time, but I don't
 6
     follow their fantasy games at all.
          α.
              If you could turn to page 11 of
     that document and it's Bates number 00004081,
 9
10
     and if you look sort of in the middle of the
11
     page, there's a heading that says Grand Prize.
12
     Do you see that?
          Q. And here the grand prize winner of
14
    that fantasy baseball contest would receive
15
16
    10,000 U.S. dollars. Correct?
17
         Α.
               Any concern that such a fantasy
19
   baseball contest would damage fan loyalty, in
20
     general?
               This is a contest, right? I mean,
2.2
    just so it's clear what's happening here,
    you've put in front of me a document that is
23
    what, an inch and a half thick, maybe an inch
    thick, and you ask me to look at a page here
```

```
Page 112
                    - T. OSTERTAG -
 2
                All right. Let me ask it again.
 3
                Is Major League Baseball concerned
 4
     that a fantasy baseball contest that awards a
     grand prize of $10,000 would be perceived as a
 5
     vehicle for winning money as opposed to
     sponsoring honest competition?
                MR. MISHKIN: Same objection to the
 9
10
               You're referring to competition
3.1
     among the 30 teams that constitute Major
     League Baseball on the field?
13
          ο.
               Yes.
14
                That there's a connection between
15
    this contest, that I will take your word for.
16
     involves a fantasy game as we described
17
     before, as you described and I discussed about
18
    picking individual players from teams and
19
    putting together a team, that this would
     undermine the concerns I expressed earlier?
21
          Ο.
               Yes.
22
               I've never heard of any concern
23
    like that.
2.4
          Q.
               Well, let me ask it this way:
    Earlier I think one of the harms you discussed
```

```
Page 113
 1
                    - T. OSTERTAG -
 2
     was that legalizing sports gambling would
    create the perception that Major League
 4
    Baseball would be viewed as a vehicle for
 5
     winning money as opposed to a vehicle for
     honest competition. Am I accurately --
         A. Yes. The games of our teams, the
     teams that constitute Major League Baseball,
     that was the concern I expressed.
1.0
             Any concern about sponsoring a
    fantasy baseball contest that awards a grand
12
    prize of $10,000 would be perceived as a
13
    vehicle for winning money?
14
               MR. MISHKIN: Asked and answered.
15
               THE WITNESS: I think it has been.
16
             You can answer.
17
             I'll give you the same answer.
18
    This is a fantasy game contest. It doesn't
19
    resemble gambling on teams that play games --
20
    and I'm referring to teams now that constitute
21
    Major League Baseball, our 30 clubs. This is
22
    different. There isn't a connection between
23
    the two.
24
               This is a fantasy team, it's
25
    make-up, it's made up, all right? It's
```

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Page 115 - T. OSTERTAG winner of the game will win the National League West Division and the loser will miss the playoffs. Are you with me so far? Yes. Let's also assume that I have --Giants pitcher, Matt Cane, is on my team, my fantasy baseball team. And the way the statistics break out, if he pitches eight innings of shut-out baseball and strikes out 11 at least ten batters, I'm going to win the 12 fantasy contest and the grand prize of 13 \$10,000. Are you still with me? 14 Α. Yes. 15 Would you agree that in this 16 scenario where I am a Dodgers fan and I have 17 Matt Cane on my fantasy baseball team, would 18 you agree with me that that could result in 19 shifting lovalties between my team and 2.0 something other than my team? 21 MR. MISHKIN: You have my objection that it's hypothetical and I'm not sure 22 23 what it adds but ... No, I won't agree with that. I 24 think that's such an attenuated hypothetical 25 VERITEXT REPORTING COMPANY

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Page 114
                    - T. OSTERTAG -
    pretend. And there's not a connection. This
    is a contest this isn't gambling. This is a
    contest. If this was gambling, I would assume
    it would be illegal under PASPA and probably
    other laws, too. This is a contest. And,
    again, it's a pretend team, it's not a real
 9
               Any concern by Major League
     Baseball that a focus on a pretend team would
10
11
     damage the bonds of loyalty and devotion
    between fans and actual teams?
         A. I would refer to that as a
13
     marketing issue that I don't know, but I
15
     certainly haven't heard of any concerns ever
16
     expressed.
17
         Q. I'm going to pose the following
18
    hypothetical to you: Let's assume I'm a
19
    diehard Dodgers fan, which I actually am, but
20
    I'm also an avid fantasy baseball player. And
21
    I'm participating in Major League Baseball's
22
    fantasy baseball contest, okay?
23
         A. Okay.
2.4
         Q.
             Now, on the last day of the season,
     the Dodgers are playing the Giants and the
```

```
Page 116
                    - T. OSTERTAG -
     that it doesn't get me anywhere and I don't
 3
     think it will get you anywhere either.
 4
               Okay. So in other words, you do
     not agree with me--or maybe you do agree with
    me--that I have an interest in rooting for an
     event that will hurt the Dodgers' chance of
     making the playoffs in my hypothetical?
 9
                MR. MISHKIN: Object to the form of
1.0
          the question. That's really not a
11
          guestion.
12
              Let me ask it again.
13
                In the hypothetical I just posed to
14
     you, would you agree with me that I have a
15
     financial interest in rooting for an event
     that will hurt the Dodgers' chance of making
17
     the playoffs?
18
                MR. MISHKIN: I'm going to object
19
          to the form of the question. There's a
          point at which you're arguing with the
20
21
          witness, which I think is beyond the
22
          permissible scope of the deposition and
23
          testimony, in general.
24
                So, you know, with all the latitude
25
          you're entitled to here and we are going
```

```
Page 117
 1
                    - T. OSTERTAG -
 2
          and have given you, I just want the
 3
          record clear that with enough repetition,
 4
          you're getting into simple argument which
 5
          you can save for the Court.
                Do you need my question read back?
                (Requested portion read.)
 9
                Without being a player of fantasy
10
     games, without being in a position myself
11
     ever. I don't know how to answer that
12
     question. I have no idea how a player would
13
     feel in that situation. I just don't know how
14
     to answer it.
15
               If you could turn to the first page
16
    of that document. Now, it's kind of hard to
17
     see but on the top of the first page, there
     appears to be some writing up towards the very
18
    top. Do you see that, to the right of Fantasy
19
20
    Baseball?
21
          Α.
22
               And I'm not sure if your copy's as
         ο,
23
    good as mine, but what it appears to say is
24
    Foxwoods. Do you see that?
25
               Yes, um-hmm.
         Α.
```

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```
Page 119
                     - T. OSTERTAG -
 2
                MR. HOFFMAN: I'm going to
 3
           introduce I think we're up to MLB
 4
          Exhibit 5.
 5
                (Exhibit 5: NewsRoom article, was
          marked for identification.)
     BY MR. HOFFMAN (continuing):
                If you need a minute or two to
     review, please do so.
10
                (Examining document.)
11
                Are you asking me to read all this?
               It's up to you. If you'd like to,
13
     I'm giving you the opportunity to.
14
                MR. MISHKIN: Let me suggest you
15
          put your question and then we can --
16
                MR. HOFFMAN: Sure.
17
                I'm going to point you to some
18
     various statements in this article.
19
     Specifically if you go to page 2.
20
                MR. MISHKIN: Mr. Hoffman, one
21
          question I have: Was this produced to us
22
          prior to October 29th, 2012?
23
                MR. HOFFMAN: I do not believe so,
24
25
                MR. MISHKIN: Well, then you can't
```

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```
Page 118
                    - T. OSTERTAG -
                MR. MISHKIN: What page are we on?
                MR. HOFFMAN: The very first page.
                MR. MISHKIN: Yes.
                Now, do you know what Foxwoods
     refers to, Mr. Ostertag?
          Α.
                I think so. I haven't been there
     but I think so.
          0.
               And what does that refer to?
10
                It's a complex in I believe it's
11
     Connecticut--it might be Rhode Island--of
12
     casinos, restaurants, hotels and maybe other
13
     things, too.
          Q.
14
               Okay. So Foxwoods includes a
15
    casino; is that correct?
16
               As far as I know, yes.
17
          ο.
                Based on the fact Foxwoods appears
18
    on this MLB.com website, is Foxwoods a sponsor
19
    of MLB.com?
20
         Α.
               I don't have any information about
21
     that other than what you're showing me here.
22
               So any information on whether
23
    Foxwoods sponsored this particular fantasy
    baseball contest?
25
         Α.
               Same answer.
```

```
Page 120
                     - T. OSTERTAG -
          rely on it.
 3
                MR. HOFFMAN: I can use whatever
          document I want to in a deposition.
 5
                MR. MISHKIN: No, no. You're
 6
          relying on it for the basis of questions.
          That, to me, is in clear violation of the
          Court's order.
 9
                MR. HOFFMAN: We're going to agree
10
          to disagree on this. That's not what the
11
          Court's order is, to my understanding.
12
                MR. MISHKIN: I'm reading it, I
13
          have it in front of me: Any documents in
14
          your possession, custody or control on
15
          which you intend to rely no later than
16
          October 29th and any later than that, you
17
          can't use it.
18
                Okay, so you disagree with my
19
          reading. You have my objection that this
20
          is improper questioning and at the
21
          appropriate time, we'll move to strike
22
23
                MR. HOFFMAN: Okay. That's fine.
24
     BY MR. HOFFMAN (continuing):
25
                So if you can look at sort of in
```

```
Page 121
 1
                    - T. OSTERTAG -
     the middle of page 2, there's a sentence that
     starts: The NFL is not alone in condoning
 4
     fantasy football.
          Α.
                I see that sentence.
 6
                Okay. Then it says: Both Major
     League Baseball and the MBA say they have no
     issue with their athletes morphing into mock
 9
     GMs and playing with fantasy sports teams.
10
               And then we have a quote from MLB
11
     spokesman Rich Levin where he says: We have no
12
     problem with players participating. We're not
13
14
               Do you agree with Mr. Levin's
15
     statement?
16
                MR. MISHKIN: Object to the form of
17
         the question. As reported in this
18
          article.
19
               Right. We have to assume first
20
    that the reporting is accurate and that the
21
     quote is accurate. But if you're asking me if
22
    I agree with Mr. Levin, it's the same answer I
23
    gave before to the effect of I don't believe
    we have any policies against players
25
    participating.
```

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```
Page 123
                    - T. OSTERTAG -
 2
               Now, does that type of statement
     from an NFL player participating in a fantasy
     sports league concern Major League Baseball?
          Α.
               You know, same answer that I gave
     before. I can't really answer this. This is
     an article that has a quotation about somebody
     in another sport and people I don't know. I
     know Tom Brady, of course. You know, I don't
10
     know how to answer this. I do note the
11
     reference to the ugly, ugly situation about
12
    the Boston College gambling scandal up front.
13
    That's exactly what we're afraid of.
14
                Just to be clear, you have no
15
    reaction, whether positive or negative, to an
16
     NFL player saying: I can't be happy with him
17
     throwing a TD pass, but in the back of my mind
18
    I'm like, yeah, I just got six points in my
19
     fantasv league?
20
                MR. MISHKIN: Object to the form of
21
          the question. The question to begin
22
          with, just to be clear, I'm now going to
23
          read -- you know, I'm not going to
24
          restate the answer. I object to -- the
25
          answer's in the record. So just put the
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```

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```
Page 122
 1
                    - T. OSTERTAG -
 2
                But I was hesitant to give a
     definitive answer because it involves player
     relations and that's not my area. It sounds
     like Mr. Levin is confirming what I thought
     was the case, if this is an accurate quote.
          Q.
               Okay. If you could go back to the
     first page and there's a statement again about
     halfway down the page. It starts with the
10
     statement: June and Cooley went on the record
11
     about their fantasy football passion.
12
                Halfway down the first page?
13
14
                Okav. I see the sentence.
          Α.
15
                Okay. So it says: June and
     Cooley, who are two NFL players, went on the
     record about their fantasy football passion
17
18
     with June boasting about his fantasy 'Juneimus
19
     D' team featuring starting quarterback Tom
20
     Bradv.
21
                And then he's quoted by this
22
     reporter as saying: Playing New England I
23
     can't be happy with him throwing a TD pass,
24
     but in the back of my mind, I'm like, yeah, I
25
     just got six points in my fantasy league.
```

```
Page 124
                     - T. OSTERTAG -
          question without trying to characterize
          what's in the record. With that
          objection, you can answer.
 5
                It's untrue that I had no reaction.
     What I said was I don't know how to answer the
     question and I don't. I can't get beyond the
 8
     sentence that refers to the ugly, ugly
 9
     situation.
10
                To your knowledge, has Major League
11
     Baseball taken any steps to police
     participation in fantasy sports by its
13
     athletes?
1.4
          A.
                Same answer that I gave before.
15
                And you're not aware of any rules
16
     or guidelines prohibiting participation in
17
     fantasy baseball by Major League Baseball
18
     players?
19
          Α.
                Correct, I'm not aware of any.
20
                If you go to now the bottom of page
21
     1, it starts with the statement: Las Vegas
22
     gambling experts. It's the third sentence
     from the bottom?
24
          Α.
                I see that.
25
                Okay. It says: Las Vegas gambling
```

Page 125 1 - T. OSTERTAG -2 experts, however, see fantasy leagues in the 3 same vein as your everyday casino patron 4 placing a bet at the black jack table. It's 5 gambling, pure and simple. 6 Do you agree with that? Q. Why not? 9 Because it's not gambling, pure and Α. 10 simple. And, you know, this is one reporter 11 referring to Las Vegas gambling experts 12 without any citation, throwing them all into one bundle apparently, and I can't even believe this sentence. But it is clearly not 14 15 gambling, pure and simple. 16 Q. If you go to the next page, a 17 gentleman by the name of Wayne Allyn Root, the chairman and CEO of Winning Edge 19 International, a publicly traded sports 20 handicapping website, it says: It's the same 21 thing. You're betting money, you're gambling, 22 wagering, investing on the performance of 23 players and teams, not whether they win or 24 25 Would you agree with that

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statement?

4

Α.

ο.

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- T. OSTERTAG -2 is not doing anything but arguing. However, you can answer the question. 4 I don't view that as putting money 5 at stake. There are fees and fees are different from wagers. And some fees are -- I think maybe all fees, based on my understanding, are paying for services. If 9 you're playing in a fantasy league, somebody 10 has to perform substantial services. And you 11 can't decide you're going to pay a higher fee 12 to increase your winnings in that league; you 13 pay a fee that is set. And the winnings, as I understand them, are set and they're set 15 before the league begins play. 16 This is not like going to a 17 racetrack and having the odds change based on 18 who's betting, having the payout change based 19 on who's betting and how many people are 20 betting and all sorts of other things where 21 the payout depends entirely upon what you bet 22 and what others bet. This is different. This is a fee with a prize, it's a contest. You 24 used the word "contest" yourself earlier. You read from the MLB.com rules, the word was VERITEXT REPORTING COMPANY 212-267-6868

Page 126 - T OSTERTAG -No, not at all. And why not? For the same reason I gave before. I can add to that answer that there's a reference here to teams. You're not gambling on the performance of our teams anyway, maybe

9 these pretend teams but not our teams. If it 10 were or if you were, it would be illegal 11 except in those very few places like Las Vegas 12 where it is legal. 13 Would you agree with me that for 14 fantasy sports -- put teams to one side -- that 15 they are gambling on the performance of 16 players? 17 I don't call that gambling. 18 Are they putting money at stake 19 based on the performance of individual 20 players?

21 MR. MISHKIN: Objection. You're 22 arguing with the witness. You can ask 2.3 him a question and he can give you an

24 answer. If you don't like the answer, 25 raising your voice and stating it again

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Page 127

Page 128 - T. OSTERTAG contest. If it were gambling, it would be illegal. It's not, it's not illegal and it's 3 not gambling. It's widespread and it's not 4 gambling, it's a contest. 5 If I place a legal bet on a Major League Baseball game in Las Vegas, am I understanding that you're saying that the 9 payout could change based on others' 10 activities? 11 Not having done it, I don't know for sure. I thought it did. And I am almost positive -- in fact, I know because everybody 13 14 watches horse races sometimes -- those payouts 15 do vary depending on how much money is het and 16 which horse it is bet on. 17 As far as the payouts changing in 18 Las Vegas. I frankly would have thought the 19 same thing there. Having not done it, I can't 20 say that for sure. I don't know why you're 21 asking me these questions, you know. 22 I'm just trying to understand the distinction you're making between fantasy 24 sports and legal sports gambling. So I guess 25 -- and maybe you don't know the answer to

Page 129 - T. OSTERTAG -2 this, but let me ask it this way: If I go to 3 Las Vegas and place a bet on a particular team to win a game and the odds are set at let's 5 say three to one, okay? And I -hypothetically let's say I bet \$100. Is it your understanding that that bet is now locked in and if I win the bet, I will win \$300; or is it your understanding that somehow the 10 payout can change based on the activities of 11 other gamblers? 12 You know, only for the purpose of 13 trying to get this going--because I'm tempted 14 to say, again, not having done it, I don't know--but I would have expected the second of those alternatives to be the truth, that the 16 17 payout could change depending on what subsequent bettors bet. 19 Clearly, though, whether the odds 20 change or not, your winnings, assuming you 21 won, would change depending on how much money 22 you put down. We're not talking about a 23 contest that has a \$10,000 prize. You're not 24 walking into a situation in that sportsbook 25 where, if you put down ten dollars or a

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~ T. OSTERTAG -

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Page 130

Page 131 - T. OSTERTAG ~ be looking for. Is that accurate? 3 Α. You can certainly choose one that's free. But I also understand that there are different services provided. Sometimes they're bundled with -- I believe our website bundles -- one of them you pay a higher fee but you receive a package of our radio 9 broadcasts. 1.0 Now, you're paying for something there. This isn't a wager, it's a purchase. 12 Do you think that any gamblers who 13 place legal sports bets in Nevada do so as part of the reason for entertainment value? 14 15 MR. MISHKIN: Objection to what he 16 thinks other peoples' motivations are, 17 but with that objection. 1.8 Again, never having done it, I 19 can't venture down that path at all. I know 20 that there are way too many gambling addicts 21 and that's a problem. 22 MR. HOFFMAN: Well. I see that 23 lunch has arrived. Is now a good time? 24 MR. MISHKIN: Sure. 25 (Lunch recess taken 12:24 p.m.) VERITEXT REPORTING COMPANY

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hundred dollars or a thousand dollars and you win, you're going to win the same amount of money. You're not going to win the same amount of money; you're going to win a different amount of money. That's gambling. That's different than the fantasy contest we're talking about here. 9 Q. With fantasy sports players, they 10 presumably would have the option of selecting from a number of different fantasy sports 11 12 leagues, correct? 13 Α. Sure. So they may select one that has a low entry fee or one that has a high entry fee 16 and a larger payout; is that accurate? 17 That's my understanding. But, again, each individual prize is fixed. It 19 doesn't depend on how much you decide to pay 20 into this pool of money. 21 Q. Once you select the fantasy sports 22 league you want to choose, it is fixed. But you have the option of, in advance of actually

```
Page 132
                    - T. OSTERTAG -
          AFTERNOON SESSION
 2
 3
                  (Resumed: 1:05 p.m.)
     CONTINUED EXAMINATION
 4
 5
     BY MR. HOFFMAN:
              All right. Mr. Ostertag, before we
     took our lunch break, we were talking about
 8
     this newspaper article from 2006, and I just
     have a couple more questions.
10
               Right after we were talking about a
11
     quote from Mr. Root where he says: You're
     betting money, you're gambling, wagering,
13
     investing on the performance of players and
14
     teams, and not whether they win or lose,
15
     unquote.
16
              The next part of his quote, he says:
     If I bet on the Redskins plus 3 or plus 8,
18
     then I'm not betting on them to win, I'm
19
     betting on them to cover the point spread and
20
     the League frowns upon that. But if I'm
21
     betting on a certain Redskins player to gain
     100 yards today and that's my wish in the
    fantasy football league, it's the same thing.
24
    I don't care if the Redskins win. I'm
     cheering for that one player to get yards, and
```

participating, selecting a fantasy sports

league to get the kind of payout that you may

24

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```
Page 133
 1
                    - T. OSTERTAG -
 2
     whether the team wins or loses means nothing
 3
               Do you agree with that statement?
 5
          A.
             I'll give you the same answer I
     gave before. I don't know enough about
     fantasy sports. I don't have the right feel
     for answering a question as detailed as that.
                Okay. Who at Major League Baseball
10
     would be able to answer that in more detail?
11
               I think I answered that also. I
12
    think there are probably two categories of
1.3
    people who know fantasy sports better than I
14
    do: those who play and those who work for
15
    MLB.com or some people at least that work for
16
    MLB.com.
17
             Is there somebody at MLB.com in
18
    particular that you can identify for us that
19
    would have more knowledge about Major League
20
     Baseball's position on fantasy sports?
21
         Α.
               No. I don't know the people who
22
     are behind this game.
               MR. HOFFMAN: All right. I'd like
24
         to -- I think we're up to Exhibit 6, MLB
25
         Exhibit 6.
```

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```
Page 135
 1
                    - T. OSTERTAG -
                So would it be correct to say that
     this particular game focuses less on certain
     teams or cities but focuses more on the
     outcomes of individual at-bats?
         A. It certainly appears that way from
     what's described here in the instructions or
     the rules or whatever you call these, how to
     play, the directions, I guess.
10
          Q. Any concern by Major League
11
    Baseball that this sort of game or app would
12
    in any way damage the relationship between
13
    fans and teams?
14
         Α.
               You know, I'll give you the same
1.5
    answer: First, it's a marketing question. I
    don't -- I'm not a marketing person. But if
17
    anybody thought this would damage the
18
    relationship between fans and teams, I
19
     wouldn't think it would exist.
20
               I also note here that it's free.
21
    It's just a game. You can make this up
    yourself. There's no money that's changing
23
    hands here.
24
              Mr. Ostertag, a couple of your
    answers you referred to -- that it's a
```

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```
Page 134
                    - T. OSTERTAG -
 2
                (Exhibit 6: MLB PrePlay app
          (#PLAINTIFFS' 00002208), was marked for
 3
          identification.)
 5
    BY MR. HOFFMAN (continuing):
 6
              This was a document produced by
     Major League Baseball in this action and it
     refers to what looks like an app, an
 9
     application for iPad or an iPhone called MLB
10
     PrePlay. Do you see that?
11
               Yes
12
                Now, are you familiar at all with
13
    this app?
14
         Α.
                I think I heard something about
15
    this.
16
         ο.
               Okay. What do you know about this
17
    MLB PrePlay app?
18
         Α.
               Nothing more than what I just read
19
               So according to this document, this
    is a game that allows fans to score points for
21
    correctly predicting the outcome of particular
23
   plays or at-bats. Is that accurate?
               Well, I'm reading the same thing
24
         A.
    vou are.
```

```
Page 136
                    - T. OSTERTAG -
     marketing question. Who within marketing
     would be able to answer these questions in
     more detail?
 4
             I'm not sure. We have different
     parts of our marketing operation. We have
     a -- you know, a sponsorship group, an
     advertising group. I'm not really sure.
              Based on this document and what you
1.0
     know about this MLB -- PrePlay app, does this
11
     appear to be a game of skill, a game of luck
12
    or both?
13
               MR. MISHKIN: Object to the form of
14
         the question.
15
         Α
               And you're asking my opinion just
16
    based on reading the directions here?
17
         ο.
               Yes
18
         A.
               You know, I guess my humble opinion
19
     would be it would be more a game of skill in
20
    predicting an outcome of something.
21
              And on what basis do you make that
22
    assessment?
23
              I would think that the viewer would
24
    keep in mind the pitcher and the batter and
    perhaps know how well the batter does against
```

```
Page 137
                    - T. OSTERTAG -
 2
    the pitcher and make a prediction based on
 3
     that and perhaps also the game situation.
 4
                But I -- you know, I take -- I have
 5
    no expertise in this, I've never played this.
 6
    I'm repeating myself. I've never played
    fantasy baseball before and so, you know, my
     opinion probably isn't worth anything.
 9
               Based on what you know about MLB
10
     PrePlay and this document, does it appear that
11
    there's any way for a participant in this game
12
     to quarantee an outcome?
13
               MR. MISHKIN: Object to the form of
14
          the question and lack of foundation.
15
              I don't see any way somebody could
16
     quarantee an outcome.
17
               MR. HOFFMAN: All right. I'll
18
         introduce MLB Exhibit 7.
19
               (Exhibit 7: Official Rules 2012
20
         MLB.com Odyssey (#PLAINTIFFS'
21
         00002214-2218), was marked for
22
         identification.)
23
    BY MR. HOFFMAN (continuing):
24
             So what I've handed you, Mr.
25
    Ostertag, is the official rules for another
```

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Page 139
                    - T. OSTERTAG -
 2
                So based on your review of that
    first paragraph of this document, fair to say
     that fans in this game compete against other
     fans to predict which Major League Baseball
     team will win on a randomly assigned day?
          A. Something like that. That's what
 9
     it appears on first reading.
10
              So for this game, fans are making
    predictions on specific outcomes in order to
    win something of monetary value, correct?
12
13
             It's a contest, yes.
14
               But, again, my question is: Fans
15
    here are making predictions on specific
    outcomes in order to win something of monetary
17
     value, correct?
18
               MR. MISHKIN: Asked and answered.
19
               I think I did answer that. It's
20
     certainly not gambling.
21
               Mr. Ostertag, do you know what the
22
    purpose of this contest is?
23
              I don't know anything about this
24
    except the two paragraphs that I just read.
25
               And, again, who would know more
```

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Page 138
 1
                   - T. OSTERTAG -
 2 MLB.com game called 2012 MLB.com Odyssey.
 3 Feel free to review if you'd like. Otherwise
    I can direct you to a specific portion.
             Well, again, you've handed me
   something that's five or six pages, very, very
    small print and, in fact, every page after the
    first one is upside down. And I don't really
    -- if we can get to the questions without my
     reading all this --
11
         ο.
              Sure. I think --
12
              -- I'm willing to try.
         Q. Here's what I suggest. Go ahead
    and read the first paragraph that I think
14
    outlines the nature of the game.
15
16
              (Examining document.)
         Α.
17
               Okay.
         Q. And if you could also turn to the
19
   third page, again, there's a section there
20
    called Grand Prize?
21
              I can turn it right-side up. Okay.
22
              And it appears that the grand prize
   for this contest is three tickets to the 2013
24
   MLB All Star game with an approximate retail
    value of $500. Do you see that?
```

```
Page 140
                    - T. OSTERTAG -
     about this contest at Major League Baseball?
              Well, by your definition of Major
     League Baseball, I'm not sure anybody would,
 4
 5
     except perhaps somebody who's happened to have
          O. Who at MLB.com knows more about
     this particular fantasy game?
 9
                Same answer I gave before. I do
10
     not know the people who are behind this.
3.3
              I show you what we're going to mark
     as MLB Exhibit 8.
13
                (Exhibit 8: MLB.com Million Dollar
14
          Pick 'Em (#PLAINTIFFS' 00002211-2213),
15
          was marked for identification )
16
    BY MR. HOFFMAN (continuing):
17
                 So this appears to be, again, an
18
     MLB.com contest called MLB com Million Dollar
19
     Pick 'Em. And feel free to review, but in
20
     perusing this document, it appears that fans
21
     predict the winners of particular games on
     Tuesdays and Fridays for a grand prize of
23
     $1 million and weekly prizes of a thousand
24
     dollars.
25
                Mr. Ostertag, would you consider
```

Page 141 - T. OSTERTAG -2 this a fantasy game? 3 Α. I don't know. 4 Well, if you look at the third 5 paragraph with the title How to Enter, it says: During the promotion period, go to www.MLB.com/fantasv. Would that indicate that MLB.com 9 considers this a fantasy game? 10 Not necessarily to me. 11 And why do you say that? 12 It doesn't call it a fantasy game. 13 Do you have any knowledge that 14 MLB.com puts non-fantasy games on their 15 fantasy website? 16 I don't know one way or the other. 17 ο. And, again, for the purpose of this contest, fans were making predictions on 19 specific outcomes of Major League Baseball 20 games in order to win money. Is that correct? 21 That's what you told me. I haven't 22 read this, but that's what you told me. 23 Why don't you take a minute, then, to review the pertinent portions of the 25 document, and then I can reask my questions.

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Page 143 - T. OSTERTAG -Again, here I would direct your attention -- well, first let me ask this: Are you familiar with MLB.com Bingo? Д No. Okay. If you take a look at page 2. again, there's a section there entitled How to Participate. If you want to take a moment to read that section, then I'll have a couple 10 questions for you. 11 MR. MISHKIN: And, Mr. Hoffman, in 12 which category of the 30(b)(6) topics is 1.3 this? 14 MR. HOFFMAN: This is fantasy 15 sports. 16 MR. MISHKIN: The two categories 17 refer to fantasy sports--and we haven't 18 established whether this is or isn't a 19 fantasy sport--but the sport 20 authorization and permission and the 21 other one is impact or potential impact 22 on... So which category does this go to? 23 MR. HOFFMAN: Well, it goes to 24 both. And I'll point out that this is 25 something you produced to us in response VERITEXT REPORTING COMPANY 212-267-6868 516-608-2400

Page 142 - T. OSTERTAG -(Examining document.) Can you direct me to a particular paragraph or two that might save both of us Sure. If you read the How to Participate paragraph, I think that will give you the gist, if you can. I know it's small. (Examining document) I've got the general gist. Okav. So my question, Mr. Ostertag, is: For purposes of this particular game, fans were making predictions on specific outcomes on fantasy games in order to earn money; is that correct? That's what it appears to be. Α. I'm going to show you what we're going to mark as MLB Exhibit 9. But let me add guickly, this is not gambling. There's no purchase necessary on (Exhibit 9: MLB.com Bingo (#PLAINTIFFS' 00004142-149), was marked for identification.)

Page 144 - T. OSTERTAG to our document request. 3 MR. MISHKIN: I understand. I'm asking which category. 5 MR. HOFFMAN: I think it goes to 6 both categories. (Examining document.) I've got the general gist. 9 Okay. So my understanding of this 10 game is that this contest awards prizes based 11 on the matching of tiles on fans' cards with the outcome of games. So, for example, if you 13 have on a tile Josh Hamilton hits a double and 14 he hits a double, then you get to place your tile on that card and it's similar to a 16 regular game of Bingo going forward. 17 Is that your understanding? 18 That's what it appears to be. 19 Okay. I'll also point out that 20 this, I believe, was for post-season games 21 only. 22 Now, this game involves randomly selected game outcomes for post-season game, 24 correct? 25 Game outcomes?

BY MR. HOFFMAN (continuing):

4

6

10

11

12

14

15

16

17

18

19

2.0

21

22

23

```
Page 145
                    - T. OSTERTAG -
 2
                Or play outcomes.
                Yeah. Based on What I got out of
 4
     skimming this paragraph, I thought it was more
 5
     individual plays.
                Okay. So would you describe this
     as a game of chance?
                I don't know enough about how this
     works. I don't know how the Bingo cards get
10
     passed. I don't know.
11
          Q.
                Are you familiar with the normal
12
     game of Bingo?
13
         Α.
14
                Would you describe the normal game
15
    of Bingo as a game of chance?
16
               Based on my memory of it, not
17
    having played it in decades. I think the
18
    answer is ves.
19
         Q.
                Okay. Now, are you aware of a
20
     fantasy game on MLB.com called Free Agent
21
     Frenzy?
22
23
               So you've not heard of this game
24
    where the object is to select the correct
25
    Major League Baseball team that you think each
```

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```
Page 147
 1
                    - T. OSTERTAG -
                If you could direct your attention
     to Section (a).
          ٥.
                So this section describes if a
     player or person connected with a Major League
     Baseball club promises or agrees to lose or
     attempt to lose or failed to give his best
     efforts towards the winning of any baseball
     game, and it goes on. But the potential
11
     punishment for that or the punishment for
12
     that, I should say, is to be declared
13
     permanently ineligible. Is that correct?
14
               That's correct.
          Α.
15
                On how many occasions has Major
16
     League Baseball permanently stripped
17
     eligibility under this rule?
18
          A. I couldn't tell you. Exactly all
19
     eight of the Chicago White Sox players fall in
20
     that category. Pete Rose, by agreement, is in
21
    that category. There may have been a few
    others along the way, but I don't recall.
23
    There may have been. I just don't recall if
24
     there were some shortly after the Black Sox
25
     scandal.
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Page 146
                    - T. OSTERTAG -
     of ten selected free agents will sign with
     during the 2012-2013 season?
               All right. I'm going to talk a
    little bit about topic 5 which are Major
     League Baseball's policies and practices
     regarding sports gambling.
 9
                MR. HOFFMAN: I'm going to mark --
10
          I think we're up to Major League Baseball
1.1
          Exhibit 10
12
                (Exhibit 10: Rule 21 (#PLAINTIFFS'
          00001798), was marked for identification)
13
14
    BY MR. HOFFMAN (continuing):
               Now, I know, Mr. Ostertag, you
16
    referred to this -- I believe you referred to
17
    this Rule 21 earlier in the deposition. Is
18
    this something you're familiar with or would
19
     you like the opportunity to take a look?
20
              I'm familiar with it. I can't tell
    you I'm familiar with every sentence right
21
    now. I'm happy to read through it again, but
    obviously I'm familiar with Rule 21. Most
    people in baseball have a familiarity with
24
    Rule 21.
```

```
Page 148
                     - T. OSTERTAG -
 2
                Any other incidents that come to
 3
     mind other than the Chicago White Sox and Pete
 4
 5
          Α.
                You're referring to subsection (a)
     here?
          ο.
                Subsection (a), yes.
                Again, nothing that comes to mind
 9
     other than what I said before. There may have
1.0
     been one or two shortly after the 1919 Black
     Sox scandal.
12
              Any occasions during the past 20
13
     years that Major League Baseball has
14
     permanently stripped eligibility under this
15
16
                21(a)?
17
          ο.
                21(a). ves.
18
          Α.
                In the last 20 years? I can't
19
     think of any.
20
          ٥.
                How does Major League Baseball go
21
     about detecting violations of this Rule 21(a)?
                Well, I referred earlier to our
23
    department of investigations. They have a
24
     number of staff people who are attuned to
25
     these kinds of potential problems at all
```

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Page 149 - T. OSTERTAG -2 times. 3 And there's also a network of what 4 we call resident security agents, at least one 5 per club, I think in most cases there's a primary and a backup. And they are often law enforcement officers frequently active. sometimes retired, and they know the community, they know the club, they know the 10 area, and they know how to keep their ears to 11 the ground. And that's just part of what that department does. 13 Have you been involved in any 14 investigations by the department of 15 investigations during your tenure at Major League Baseball? 16 17 18 0. How many? 19 Well, there are different types of 20 investigations, and your question was very 21 broad. If you're asking about investigations 22 relating to Rule 21(a) --23 That's what I'm asking, yes. 24 Then I think the answer is no. 25 Do you know how many investigations

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- T. OSTERTAG -

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1 - T. OSTERTAG recommended in the report produced by George Mitchell for our office. 4 Ο. And what report are you referring He did an investigation into the use of performance-enhancing substances in baseball and produced a written report with 9 recommendations, and that was one of them. 10 Okay. So your department of investigations it sounds like based on that 12 that it investigates a wide variety of 13 potential misconduct beyond Rule 21(a); is 14 that fair? 15 A. Absolutely. 16 Q. And one thing it investigates is 17 potential use of performance-enhancing 18 substances; is that accurate? 19 20 ο. Okay. Now, if you could look now 23 at Rule 21 subsection (b). Do you know how many occasions -- on how many occasions Major League Baseball has stripped eligibility under 23 24 this Rule 21(b)? 25 Α. I don't know exactly. I believe VERITEXT REPORTING COMPANY 212-267-6868 516-608-2400

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- T. OSTERTAG there has been at least one player that came under this subsection, but I don't know for 4 sure and I don't know exactly how many. 5 ٥. The one player you have in mind, do you know who that player was? MR. MISHKIN: Do we need to 8 designate this "Highly Confidential"? 9 I cannot recall the player's name 10 anyway. It was a long, long time ago. 11 When you say long, long time ago, how far back would that have been? 13 I would think it was in the 1920s. 14 So other than the incident that may 15 have occurred in the 1920s, sitting here 16 today, you can't recall any other incidents of someone being stripped of eligibility for 18 violation of Rule 21(b)? 19 I cannot think of anybody else. 20 ٥. And, again, how does Major League 21 Baseball detect violations of this subsection of Rule 21, Rule 21(b)? I will give you the same answer I 23 24 gave with regard to 21(a). 25 If you could now look to Rule 21

over infractions of Rule 21(a) have occurred 3 over the past 20 years? 4 That's really a question that I cannot answer. There are many, many investigations our department conducts that don't get to me. Do you have any estimate as to how Q. 9 many investigations have occurred in the past 10 20 years relating to Rule 21(a)? 11 Α. No. And one clarification: This department doesn't go back 20 years. We also 13 have a security department and that department 14 does go back more than 20 years. 15 How far back does your department 16 of investigations go? 17 It was created, I believe, in or 18 about 2008. It could possibly have been a 19 year later than that, but it was somewhere 20 around there. 21 And do you know why it was created Ο. 22 in 2008? 23 Α.

It was something that was

Why is that?

ο.

24

25

Page 152

Page 151

Page 153 - T. OSTERTAG -1 subsection (c) entitled Gifts to Umpires. Do you know on how many occasions Major League Baseball has stripped eligibility under this subsection? I can't think of any. And, again, is it your department of investigations that would go about detecting violations of this subsection of the 1.1 Α. 12 If you go to subsection (d) 13 entitled Gambling and specifically if you go 14 to subsection (d)(1) which states: Any 15 player, umpire or club or league official or 16 employee who shall bet any sum whatsoever upon 17 any baseball game connection with which the bettor has no duty to perform shall be 19 declared ineligible for one year. 20 Do you know on how many occasions 21 Major League Baseball has stripped eligibility 22 under this subsection of the rule, subsection 23 (d)(1)? 24 I couldn't tell you how many. But there have been some. 25

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Page 155 - T. OSTERTAG -Any estimate of how many? I don't think I could give you an 4 estimate, but it's not a large number. So less than five? Α. I think to be safe I might say less than ten. Q. 9 I probably would say fewer than 10 ten. 11 As you sit here today, do you have any knowledge of any specific incident? 1.3 14 And can you please describe that 15 incident. MR. MISHKIN: Well, before you do 16 17 that, I just need to know whether we have 18 to designate this portion of the 19 transcript highly confidential. Is this 20 anything recent, Tom? 21 THE WITNESS: Fairly recent, yes. 2.2 And I'm not going to describe any 23 employee or the position. I will not 24 name any names here. 25 MR. MISHKIN: Well, Mr. Hoffman,

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Page 154
                    - T. OSTERTAG +
                Okay. Any estimate -- sorry.
                I want to clarify that, that when
     the Commissioner takes action, assuming he
     takes an action with a written decision, that
 6
     decision might or might not cite Rule 21(d)(1)
     or anything specific like that because the
     Commissioner also has best interest powers and
     it's possible those best interest powers were
 9
10
     used to get to the same result.
11
          Q.
                Okav. Do you have any estimate of
12
    how many players have been stripped of
     eligibility under this subsection (d)(1)?
14
               Players only?
         Α.
15
                Sure, we'll start with players.
16
                I cannot think of any players who
          Α.
17
    come under this.
18
               All right. How about any umpires?
19
    Have any umpires been stripped of eligibility
20
    under this subsection (d)(1)?
21
                Not that I know of. 1 don't think
22
    there are anv.
23
               And then finally how about any club
         Q.
    or league officials or employees?
25
               I think there have been some.
```

```
Page 156
                    - T. OSTERTAG -
          what do you mean?
 3
                MR. HOFFMAN: Let me --
 4
     BY MR. HOFFMAN (continuing):
 5
                We can move on.
                And, again, for this subsection of
     the rule, you rely on your department of
     investigations to enforce subsection (d)(1)?
 9
          A.
                Not enforce, no. That's not the
10
     right word.
11
          ο.
                I'm sorry, to investigate potential
12
     infractions of rule subsection (d)(1)?
13
               Yes.
          Α.
14
                If you look now to subsection
15
     (d)(2), which now specifically refers to any
16
     player, umpire or club or league official or
17
     employee who shall bet on any sum whatsoever
18
     upon any baseball game, in connection with
19
     which the bettor has a duty to perform, shall
20
     be declared permanently ineligible.
21
                Other than the Pete Rose incident
22
    which we already discussed, are there any
    other occasions in which Major League Baseball
    has stripped eligibility under this
24
     subsection?
25
```

```
Page 157
                    - T. OSTERTAG -
 2
                MR. MISHKIN: Answer yes or no.
                And just for clarification, we're
 4
     putting aside the Black Sox scandal because
 5
     that predated Rule 21.
 6
                Yes. We can put aside both the
     Black Sox incident and Pete Rose. Other than
     those two incidents, do you know of any other
     occasions in which Major League Baseball has
10
     stripped eligibility under this subsection
11
     (d)(2)?
12
13
          ο.
                And how many incidents are you
14
     aware of?
15
                Just sitting here now, I can think
16
    of only one, but I can't guarantee that it's
17
18
                Okay. And is that one within the
    last 20 years, or is it something that
19
20
     occurred 50, 60, 70 years ago?
21
               Closer to the latter.
22
               Okay. Can you, without breaching
23
    any confidentialities, describe that incident?
24
               MR. MISHKIN: Well, Mr. Ostertag,
25
          unless this was public, we're going to
```

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Page 159
                    - T. OSTERTAG -
     refers to any player, umpire or club or league
     official or employee who places bets with
     illegal bookmakers or agents for illegal
     bookmakers shall be subject to such penalty as
     the Commissioner deems appropriate in light of
     the facts and circumstances of the conduct.
                And it goes on to say: Any player,
 9
     umpire, club or league official or employee
1.0
     who operates or works for an illegal
     bookmaking business shall be subject to a
12
     minimum of a one-year suspension by the
13
     Commissioner. And then it defines an illegal
14
     bookmaker.
15
          Α.
                Um-hmm.
16
          Q.
                Do you know when subsection (d)(3)
17
     was added to Rule 21, if it was?
18
                Yes, approximately.
19
                Okav. When was that?
20
          Α.
                Very recently, within the last 12
21
     months
22
          Q.
                And why was this subsection added
23
     to Rule 21?
24
                Just to clarify, it could have been
     the last 13 or 14 months but it was very
```

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Page 158
                     - T. OSTERTAG -
           either have to designate this highly
 3
           confidential or else object that it's
 4
           beyond the scope of the 30(b)(6) category
           number 5 which has to do with policies
 6
           and practice and perhaps not their
           particular application.
                But. Tom. what's your level of
 9
           comfort? We can designate this portion
10
          of the transcript highly confidential and
11
          that's probably --
12
                THE WITNESS: I don't think it's
13
          necessary. The person I have in mind is
14
          William D. Cox.
15
                MR. HOFFMAN: Well, we already
16
          talked about him.
17
                THE WITNESS: I'm confident that
          was very public.
19
     BY MR. HOFFMAN (continuing):
20
              Okay. And, again, does Major
21
     League Baseball use its department of
22
     investigations to detect violations of this
23
     subsection, subsection (d)(2)?
24
                Yes.
25
                And finally subsection (d)(3)
```

```
Page 160
                     - T. OSTERTAG -
     recent. I can't speak to that with any
      authority. This is something that was done as
     part of the negotiations with our union, and
     it was agreed to as part of the new collective
     bargaining agreement that was reached last
     vear.
 8
                Anybody at Major League Baseball
      who can shed further light on the reasons why
     subsection (d)(3) was added to Rule 21?
10
11
                Yes, probably so.
                And who would that be?
13
          Α.
                Lawyers in our labor group and, you
14
     know, maybe more than one.
15
          ο.
                Can you identify any by name.
16
     please.
          Α.
                Dan Halem heads up that group,
18
     H-A-L-E-M.
19
                All right. I want to show you what
20
     we're going to mark as MLB Exhibit 11.
21
                (Exhibit 11: Amendment to Rule 21
22
          (d)(3) (#PLAINTIFFS' 00002219-225), was
2.3
          marked for identification.)
24
    BY MR. HOFFMAN (continuing):
25
                So what I've handed you is a
```

Page 161 - T. OSTERTAG -2 memorandum that appears to describe the amendment to Rule 21 that we were just discussing, which is to subsection (d)(3). Is that correct? A. Yeah, um-hmm. 0. Okav. Now, if you look at the 8 second paragraph here, it mentions that subsection (d) was previously titled Betting 10 on Ball Games and says that this has been 11 changed to Gambling and it has been supplemented with an additional clause which 13 prohibits gambling with bookmakers. 14 Mr. Ostertag, do you know why the 15 name of the rule was changed from Betting on 16 Ball Games to Gambling? 17 Well, the rule clearly now is 18 broader than betting on ball games. 19 ο. Do you know why Major League 20 Baseball singled out illegal bookmakers in 21 this amended subsection? 22 23 Again, do you know who would know 24 the answer to that question? 2.5 I'll give you the same answer as I

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1 - T. OSTERTAG -What about other forms of gambling? Does Major League Baseball make anv distinction between sports gambling and other types of gambling? î'm talking about legal gambling now. Legal gambling. I would think that other types of legal gambling -- I'm not sure 9 what you're referring to. But if you're referring to something like slot machines, I don't think we have much concern about legal slot machine playing. Again, if it became an 13 issue in some way, the Commissioner would deal 14 with that in his discretion. 1.5 Q. But based on Major League Baseball 16 Rule 21 (d)(3), is it accurate to say that 17 Major League Baseball draws a distinction 18 between legal and illegal sports gambling? 19 No, I don't think that's fair at 20 all. This refers specifically to illegal 21 bookmakers. Okay. Is there something in Rule 23 21 that covers legal sports gambling? 24 Clearly. Legal betting on baseball 25 violates our rules.

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Page 162
                    - T. OSTERTAG -
     gave before.
              And that would be lawyers in your
     labor group, specifically Dan Halem?
              I would think he would know.
          A.
          Q. Do you know if this particular
     amendment to subsection (d)(3) of Rule 21,
     does this cover any gambling overseas where it
     is legal to gamble on sports?
10
                (d)(3)?
          Α.
1.1
               Correct.
12
          A.
               By its wording, it sounds like it
13
    would not, to me.
14
          Q. Can Major League Baseball players
15
    legally gamble on other sports other than
16 Major League Baseball in Las Vegas?
17
             We do not have a specific rule
18
     about that, that I am aware of. But it's
19
     something that I think the Commissioner would
20
     take notice of if it became an issue in any
     way and would deal with it in the way he would
21
22
     view as appropriate.
23
              And when, in your opinion, would it
24
    become an issue for the Commissioner?
25
               I would leave that to his judgment.
```

```
Page 164
                    - T. OSTERTAG -
                Okay. Let's focus on sports other
 3
     than baseball, okay? Under Major League
     Baseball Rule 21 (d)(3), it is a violation for
     a Major League Baseball player to gamble
     illegally with a bookmaker on other sports; is
     that correct?
              I think you reworded that rule a
     bit. It's not just places bets and not just
     gambles illegally but also acts as an agent
10
     for illegal bookmakers.
12
          Q.
              Okay, fair enough. So with that
1.3
    caveat --
14
                In addition to that, operates or
1.5
    works for any illegal bookmaking business.
16
          Q.
              Okay. So Major League Baseball
17
    Rule 21 (d)(3) makes it -- it's a violation of
18
     this rule for a Major League Baseball player
19
     to engage in sports gambling on other sports
20
     with anyone associated with an illegal
21
     bookmaker; is that fair?
              î think you said that accurately.
23
    That was a long sentence.
24
               But as I see it, is there anything
    in Rule 21 or any other rule for Major League
```

Page 165 - T. OSTERTAG -2 Baseball which prohibits any Major League 3 Baseball player, umpire or official from placing a legal wager at a legal sportsbooks on other sports other than Major League 5 Baseball? Α. I do not know any rule we have that 8 would prohibit that individual act. 9 Now, since this rule was amended it 10 looks like probably in February 2012 time 1.1 period based on the date of the memo, has 12 Major League Baseball suspended anyone 13 pursuant to this subsection (d)(3)? 14 I don't know of anybody who has 15 been suspended subject to this section. 16 And, again, would it be your 17 department of investigations that would be 18 responsible for detecting violations of this 19 subsection of Rule 21? 20 21 MR. HOFFMAN: All right. I'm going 22 to show you what we're going to mark as 23 Major League Baseball Exhibit 12. 24 (Exhibit 12: Major League 2.5 Constitution Section 4 (#PLAINTIFFS'

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Page 167 - T. OSTERTAG -I'm not sure how to answer that. There's a whole lot else that goes on in baseball that's involved in our overall efforts to keep the game as honest and pure as possible. It's not just these two provisions. ο. Other than Rule 21 and the Major League Constitution which we just covered, are 9 there any other policies or procedures 1.0 designed to prevent game-fixing? 11 Again, it depends on how you look 12 at this. The Commissioner, as I mentioned 13 before, has best interest of baseball powers. They are very comprehensive powers and they 15 most clearly could be used in this type of 16 situation. 17 Okav. Other than the best interest 18 of baseball power that the Commissioner has, 19 are you aware of any other policies or procedures designed to prevent game-fixing? 21 Α. When you say "procedures," what are 22 you referring to? 23 Any rules, anything written in a 24 memorandum, official rule, guidelines, 25 something written down to --

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```
Page 166
 1
                    - T. OSTERTAG -
          00002226-228), was marked for
          identification.)
     BY MR. HOFFMAN (continuing):
                So Section 4 of the Major League
 6
    Constitution talks about the rights,
     privileges and property rights of a Major
     League club and that they may be terminated if
     a club offers, agrees, conspires or attempts
10
     to lose any game, or fails to suspend
11
     immediately any player, employer, officer who
12
     shall be proved guilty of offering, agreeing
    conspiring or attempting to lose any game.
14
               Has Major League Baseball ever
15
     invoked this section of the Major League
16
    Baseball constitution?
17
          Α.
               Just for clarity, you referred to
    this as Section 4; it's Article XIII, Section
19
20
          Q.
               My apologies.
21
               And the answer is no.
22
               Now, in the view of Major League
    Baseball, are Rule 21 and this section, this
2.4
    article and section of the Major League
    Constitution, sufficient to deter game-fixing?
```

```
Page 168
                    - T. OSTERTAG -
                Procedure meaning a practice of a
 3
     department or something like that?
 4
                We can first -- let's focus on a
 5
     formal written product. Are you aware of any
     written documents that outline policies
     designed to deter game-fixing?
          Α.
              I can't think of any sitting here.
 9
                Okay. Now, you touched on
10
     procedures, meaning a practice of your
11
     department. What were you referring to there?
12
               Our department of investigations
    and all the things that they do.
13
14
                Other than the department of
15
     investigations, any other department that
16
     would be involved in investigating or
17
     deterring game-fixing?
18
          Α.
              It's possible that our security
19
     department might get involved in something
     some day. I don't know that -- there was a
21
     time when it was just the security department
22
     that had both functions. And as a result,
23
    it's possible that something would come to
24
     their attention or for some other reason they
     would be in a position to hear about something
```

Page 169 - T. OSTERTAG -2 and could follow up on it themselves; refer it 3 also, I would hope, to the department of investigations but somehow be involved. 5 That's possible. 6 Now, you referred to the best interest of baseball powers of the Commissioner. Is that something that's in the Major League Baseball Constitution? 10 Α. Yes. 1.1 I'll refer to that as the best 12 interest provision. Has Major League Baseball 13 invoked the best interest provision to strip 14 anyone of eligibility related to any gambling 15 activities? 16 Α. This is the same answer that I gave 17 before from a different direction when you asked about Rule 21. There have been actions 19 taken by Commissioners that might have 20 referred to the best interest powers rather 21 than Rule 21 or vice versa. I just don't know 22 23 Let me ask it this way: Are there 24 any other instances, other than the ones we've 25 talked about today, where the Commissioner

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1 - T. OSTERTAG not something I've read in a while, but I think it's the association with and as far as I can recall nothing more. Does Major League Baseball, other than Rule 21 and the Major League Constitution, does Major League Baseball have any pamphlets or materials they distribute to 9 their players regarding antigambling? 3.0 Major League Baseball conducts, in 11 conjunction with the players association, an elaborate multi-day seminar for rookies on an 12 13 annual basis. It's called the Rookie Career 14 Development Program. And among the many 15 topics it covers to help rookies get 16 acclimated to the major leagues is the topic 17 of gambling. And they go through an awful lot 18 of information on the hazards of gambling, the 19 problems that can be caused to players, their 20 finances, their families, their marriages and 21 the game of baseball through gambling. 22 I can tell you I recall seeing a 23 videotape once that somehow displayed, you 24 know, someone who befriended a player, gave a player a ride home once or something; and

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```
Page 170
                    - T. OSTERTAG -
     invoked the best interest provision as opposed
     to Rule 21 and thus has not been covered
     during today's deposition?
          Α.
                In the area of gambling?
                In the area of gambling.
                I can think of one.
                Okay. What is that incident?
                Well, since you're a fan of the
     Dodgers, you may know that their manager in
10
     1947 was suspended for the entire year for
11
12
     associating with I'm quite sure they were
     gamblers, they were undesirables of some sort.
                MR. MISHKIN: But he wasn't in Los
14
15
          Angeles at the time.
16
                But he wasn't in Los Angeles at the
17
     time.
                Do you recall the name of the
19
     Dodgers manager?
20
                Leo Derosier.
21
                And, again, that incident simply
22
    involved someone associating themselves with
23
    illegal gamblers as opposed to any game-fixing
24
    or betting on baseball itself?
25
               I'm quite sure that's right. It's
```

```
Page 172
                     - T. OSTERTAG -
     through just, you know, small steps they
     became friends. And six or nine months into
      the friendship, this friend revealed to the
     player that he was a member of the mob and
     that he, the player, as a result had been
     consorting with the mob for six or nine
     months. And if that player didn't provide
     inside information, the member of the mob
10
     would reveal the fact the player had been
11
     consorting with the mob and different
     scenarios like that.
13
                It's a very hard-hitting, well-
14
     received set of presentations as part of,
15
     again, a multi-day seminar-type program that
16
     is conducted for rookies.
          ο.
                Okay. Are these presentations
18
     recorded anywhere?
19
          Α.
20
          Q.
                Do you know if there are any
21
     written materials relating to these programs?
22
                I don't know that either. I
23
    haven't seen any in recent years.
24
                Do you know if these presentations
     make any distinction between illegal and legal
```

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Page 173 - T. OSTERTAG -2 gambling? 3 I don't know. ο. Do you know why Major League 5 Baseball does not prohibit all forms of sports I don't have any knowledge of that Α. 8 one way or the other. 9 Do you know who would have 10 knowledge of that? 11 If I don't, I doubt there's anybody 12 else who would have any better knowledge. 13 The rules we've covered, Rule 21 14 and the Constitution -- or let's focus on Rule 21. I assume Rule 21 does not address sports 16 gambling outside of the United States where 17 it's legal; is that correct? 18 I wouldn't think that's correct at 19 all. 20 Okay. Let me ask it this way: Does Rule 21 address sports gambling on sports 22 other than baseball in countries outside of 23 the United States where sports gambling is 24 legal? 25 I think it does, yes.

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```
Page 175
                    - T. OSTERTAG -
     would be a difference between gambling on
     other sports in Las Vegas and gambling on
     other sports in England. But clearly Leo
     Derosier, had he been consorting with mobsters
     in London rather than wherever he did it. it
     wouldn't have made any difference in my
     opinion.
 9
          ο.
                Now, do you know anything about the
10
     gambling regime, if you will, in -- legal
     sports gambling regime in Canada?
12
                Yes, I know something about that.
13
                Okay. What can you tell me about
14
     that?
15
                MR. MISHKIN: Object to the form.
16
          Can you make it a little bit more
17
          specific.
18
          ο.
                Sure. Is sports gambling legal in
19
20
          Α.
                Sports gambling in Canada involving
21
     parlay betting is legal.
22
                And what is your definition of
23
    parlay betting?
2.4
         Α.
                Multiple games, you have to pick
    multiple games at the same time.
```

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```
Page 174
                    - T. OSTERTAG -
                And where does it address that?
                In subsection (f).
                Would a Major League Baseball
     player -- let's take Canada. Are you aware,
     Mr. Ostertag, that sports gambling is legal in
     Canada, some provinces of Canada?
                MR. MISHKIN: Object to the form of
 q
          the question. It's a little more
10
          complicated than that.
11
                Okav. Well, let's -- we don't have
     to complicate it. Are you aware that it is --
    let's take the United Kingdom, okay. Are you
    aware that it is legal to bet on sports in the
14
15
     United Kingdom?
16
         Α.
               I don't know much about the United
17
    Kingdom in any detail, but I understand that
     the betting laws are more liberal than they
19
     are here.
20
               Would this best interest of
21
     baseball provision of Rule 21(f) that you just
     pointed me to, would that address a situation
     where a Major League Baseball player gambled
24
     on other sports in the United Kingdom?
25
               I believe -- I don't think there
```

```
Page 176
                    - T. OSTERTAG -
                Does Major League Baseball have any
     policies prohibiting parlay betting in Canada
 4
     on other sports for its employees?
 5
                On other sports, you're asking if
     someone could legally bet in a parlay format
     in Canada on, say, hockey?
                We do not have a specific rule
10
     against that, I do not believe. But I would
     add that, again, the Commissioner could deal
     with this, if it became a problem in some way,
13
     in his discretion.
14
                And do you have any idea of when it
15
     would become a problem in his discretion, or
16
     is that something you would ask Mr. Selig?
          Α.
              I would leave that to his
18
     discretion, again.
19
                Does Major League Baseball have any
20
     partnerships with casinos?
21
          Α.
                When you say "partnerships," what
     do you mean?
23
          ο.
                Any agreements of any sort with
24
    casinos.
25
                Does Major League Baseball, meaning
```

Page 177 - T. OSTERTAG -2 the Commissioner's office? 3 We'll start with the Commissioner's 4 office, sure. 5 Α. I do not believe we have any. How about Major League clubs, do they have any partnerships or agreements with 8 casinos? 9 There are some teams that have 10 advertising sponsorship promotional agreements 11 with casinos that do not have sportsbooks. 12 What is Major League Baseball's 13 policy on the clubs' agreements with casinos. 14 if you know? 15 Α. Oh, I know. It's a little complicated but, in summary, there are certain 16 advertisements, sponsorships and promotions 17 18 that are acceptable and there are certain ones that are not. We draw lines in that area. 19 20 And what lines do you draw? 21 Again, it's complicated. But to Α. 22 give you an example, teams are generally not 23 allowed to use their names and logos in 24 conjunction with the casino name and logo -- I 25 probably should say casino name or logo.

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- T. OSTERTAG -Do you happen to know what percentage of Major League Baseball clubs have an advertisement deal with a casino? 0. Now, I think you mentioned City Field. I assume you're referring to the marketing and promotional partnership with Harrah's that the Mets have; is that correct? 1.0 I think it's Caesars. And maybe I'm forgetting the possibility they're 12 co-owned, but clearly the branding is Caesars. 13 You're right. The naming and branding rights is to the Caesars club, but I 15 think it's through Harrah's. But I could be 16 17 Are you aware that Harrah's 18 purchased the right to make to fan offers for 19 stays in Atlantic City at City Field? 20 I -- there was probably a time --21 in fact, there was a time that I reviewed that 22 contract. I couldn't have told you that 23 detail today, however. 24 ο. Is there anything else you can tell 25 me about the partnership between the Mets and VERTTEXT REPORTING COMPANY 212-267-6868 516-608-2400

Page 179

Page 178 1 - T. OSTERTAG -In other words, accepting an ad-and you can see these ads in various places -including City Field is generally okay, but having that ad and having the name or the logo 6 of the casino juxtaposed to the name or logo of the team is not okay. That's one example. O. Does Major League Baseball have any concern at all about a casino advertising at a 10 Major League Baseball stadium being somehow 11 associated with Major League Baseball? Any 12 concern about fan perception of Major League Baseball's association with gambling based on 14 casino advertisements? 15 Again, we have concerns and we've 16 -- those concerns have been manifested in a 17 set of regulations that draw lines in certain places. The most solid line that we draw is 19 that if the casino conducts sports bidding, it 20 cannot have that association, period, end of 21 game. 22 For those that don't have sports 23 betting, there are more detailed and more 24 subtle lines that are drawn that we believe are appropriate for the circumstances.

```
Page 180
                    - T. OSTERTAG -
     Harrah's through the signage at City Field?
          Α.
 4
                Okav.
          Α.
                There is one actually, in fact. We
     insist that the general branding for Caesars--
     and it doesn't have to be every single
     reference in the ballpark--but the general
     branding be Atlantic City so that nobody
10
     thinks the Caesars in Las Vegas is somehow
11
     involved. Another example of keeping sports
     betting completely out of the picture.
13
               Now, does Major League Baseball
14
     have any policies prohibiting Major League
15
     Baseball owners from having any stakes in any
16
     casinos?
17
18
          ο.
                Do you know what rule or policy
19
     that is?
20
          Α.
                It's a policy that we have that
21
     prohibits owners from owning any part of a
     casino. There is a de minimus threshold, but
23
     generally it's a flat prohibition.
24
          Q.
                Okay. Now, are you familiar with
     Detroit Tigers owner Mike Illitch? Am I
```

Page 181 - T. OSTERTAG -2 pronouncing that correct? 3 Yes. Now, my understanding is his wife, 5 Marian Illitch, became the owner of Detroit's MotorCity Casino. Are you aware of that? A. ο. Does Major League Baseball have any 9 concerns about that relationship? 10 Marian Illitch doesn't own the 11 Tigers and Michael Illitch doesn't own the 12 casino. It's a situation that I don't think 13 we're going to allow again, but it exists 14 today and goes back a long time. 15 When you say you won't allow it 16 again, why is that? 17 We've just made the decision that a spouse will not be able to play the same sort 19 of role in the future. 20 0. Has Major League Baseball, during 21 the past ten years, ever reassessed its 22 position on gambling? 23 Apart from what we've talked about? Because there was amendment to Rule 21 that we 25 just talked about.

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```
Page 183
                    - T. OSTERTAG -
 2
                So it wasn't -- the situation was
     not that we were sitting in our offices making
     decisions on the operations of the team. We
     were not. We arranged it, we set it up, but
     then it was operated by the people we hire.
          0.
                Okay. Now, were you aware during
     the time period -- keeping what you had in
     mind about how the operation worked, keeping
1.0
     all that in mind, were you aware that during
     that time period that the Expos were operated
12
    by Major League Baseball, that the Expos had
1.3
     an online casino as a main sponsor?
          Α.
                No. And if we had known about it,
15
    assuming what you're saying is true, we would
16
    have ended it immediately.
             Now, Mr. Ostertag, are you aware
18
    that the Las Vegas Convention & Visitors
19
    Authority is a sponsor for several Major
     League Baseball teams?
21
               No. But I can tell you that if
22
    it's the case, this is something we have
23
    considered and we have not specifically
    prohibited that organization from advertising.
    I mentioned before we do a lot of line drawing
```

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```
Page 182
 1
                    - T. OSTERTAG -
                Sure, other than the amendment to
     Rule 21 (d)(3).
                Our advertising guidelines that you
     were asking me about a second ago were last
 6
     issued as a complete document in December of
    2002. So I guess that comes within ten years,
     just barely.
 9
          ο.
              Anything else?
10
                We've had some amendments along the
11
     way, some supplements to the 2002 guidelines.
12
     two or three that I can think of.
          Q. Now, prior to their move to
    Washington, the Montreal Expos were, for a
14
     time period, operated by Major League
16
    Baseball; is that correct?
17
         Α.
               Now, are you aware that --
19
               Let me just clarify that. When you
20
    say "operated," they were owned by an entity
21
    that was owned by the other 29 teams, and the
22
    operation was actually insulated from Major
    League Baseball to a great extent because we
23
24
    wanted the decisions made by people we hired
    to run the team.
```

```
Page 184
                    - T. OSTERTAG -
     and we have -- we've permitted that
     organization to advertise. It doesn't
     represent only casinos in Las Vegas; it
     represents all of entertainment in the entire
          0.
              So no concern about the potential
     public association between Major League
     Baseball clubs and Las Vegas, in general?
10
              I didn't say we didn't have any
11
     concern. We drew the line in such a place
     that we did not prohibit the Las Vegas
    Convention & Visitors Association from
13
14
     advertising.
15
          0.
               Do you think it's possible that
16
    members of the public might perceive that
17
    sponsorship by the Las Vegas Convention &
18
    Visitors Authority as an implicit sponsorship
19
     of gambling?
20
                MR. MISHKIN: Object to the form of
21
          the question.
22
               We intended it to not be that, we
23
    hope it's not that, and we haven't had any
24
    particular problems with the way we've drawn
     the lines so far.
```

Page 185 1 - T. OSTERTAG -2 Mr. Ostertag, are you aware that at 3 a point in time, the Arizona Diamondbacks 4 Internet site contained a link with the Las Vegas Authority's home page which itself included a page on sportsbooks? A. No. There -- once in a while there's a problem that arises that we rectify 9 as soon as we find out about it. If that were 10 true, if that was true--I don't think I recall 11 ever knowing that -- but we would change that as 12 fast as we could change it. 13 Okav. So hypothetically if you click -- if you're on the Arizona Diamondbacks 14 15 Internet site and you click on the link to the 16 Las Vegas Authority's home page and you go to 17 the Las Vegas Authority's home page and there is a Diamondbacks logo and a gaming guide 19 appearing side by side, would that be a 20 concern? 21 Would you repeat that? 22 Sure. So you talked earlier about 23 keeping logos away from casinos. If you were to click on the link to the Las Vegas 25 Authorities home page from the Arizona

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Page 187 - T. OSTERTAG declaration? Α. 4 0. Have you discussed this declaration with Commissioner Selig? Α. Yes. 0 And other than conversations with counsel, what did you discuss regarding this 9 declaration with Commissioner Selig? 10 MR. MISHKIN: That's a difficult 11 question because Mr. Ostertag is himself 12 counsel and plays that role. So I think 13 I'm going to instruct him not to discuss 14 his conversations with Commissioner Selig 15 about the preparation of the document to 1.6 be submitted in litigation. 17 Are you going to follow that 18 instruction? 19 Α. 20 Mr. Ostertag, were you ever asked 21 by your outside counsel to preserve your 22 records for this matter? Α. Yes. 24 0. Have you erased or thrown away any 25 files, e-mails, text, voicemails or any other

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- T. OSTERTAG -Diamondbacks website and you found a gaming quide appearing side by side with the Diamondbacks logo, would that be a concern? I think it would be. I might need to see it. I probably would need to see it and I would personally call the club. As you described it, I think the answer is yes. Q. Now, I'd like to show you what 9 10 we're going to mark as Exhibit -- I think 11 we're up to MLB Exhibit 13. 12 (Exhibit 13: Declaration of Allan 13 H. Selig in Support of Plaintiffs' Motion For Summary Judgment, was marked for 14 15 identification.) BY MR. HOFFMAN (continuing): 16 17 What I've handed you is the Declaration of Allan H. Selig in Support of 19 Plaintiffs' Motion For Summary Judgment and, 20 If Necessary, to Preserve the Status Quo, a 21 Preliminary Injunction. 22 Mr. Ostertag, have you seen this 23 document before? 24 Α. Yes. 2.5 Did you help prepare this

```
Page 188
                     - T. OSTERTAG -
     documents related to this matter since you
 3
     instigated this litigation?
 4
                No.
 5
                MR. HOFFMAN: I don't have any
 6
           further questions.
                MR. MISHKIN: Thank you, Counsel.
 Я
          And I have none.
 9
                 (Time noted: 2:25 p.m.)
10
11
12
13
14
15
16
17
18
19
20
21
22
23
2.4
25
```

Г			
1		Page	189
2	STATE OF NEW YORK)		
3			
4) ss: COUNTY OF NEW YORK }		
5	COUNTY OF NEW YORK)		
6			
7	I, THOMAS OSTERTAG, the witness		
8	herein, having read the foregoing testimony of		
9	the pages of this deposition, do hereby		
10	certify it to be a true and correct		
11	transcript, subject to the corrections, if		
12	any, shown on the attached page.		
13			
14			
15			
16	44.004.004.004		
17	THOMAS OSTERTAG		
18			
19	Sworn and subscribed to		
20	before me this day		
21	of, 2012.		
22			
23			
24	NOTARY PUBLIC		
25			

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			Page 19
1			
2	EXHIBITS (continued):		
3	Exhibit 9: MLB.com Bingo (#PLAINTIFFS' 00004142-149)	142	
4	Exhibit 10: Rule 21	146	
5	(#PLAINTIFFS' 00001798)		
6	Exhibit 11: Amendment to Rule 21	160	
7	(d) (3) (#PLAINTIFFS' 00002219-225)		
8	Exhibit 12: Major League Constitution Section 4	165	
9	(#PLAINTIFFS' 00002226-228)		
10	Exhibit 13: Declaration of Allan H. Selig in Support of	186	
11	Plaintiffs' Motion For Summary Judgment		
12	oundary outginesse		
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24			
25			

1 2 INDEX 3 EXAMINATION OF THOMAS OSTERTAG PAGE 4 By Mr. Hoffman AFTERNOON SESSION..... INSTRUCTIONS BY COUNSEL NOT TO ANSWER (Page:Line): 17:16, 187:10 REQUEST FOR DOCUMENTS/INFORMATION (Page:Line): [NONE] 8 10 EXHIBITS 11 MT.B DESCRIPTION EXHIBIT PAGE 12 Exhibit 1: 30(b)(6) Notice of 13 Deposition 14 Exhibit 2: National Gambling Impact Study Commission Report 15 (#PLAINTIFFS' 00002333-606) 16 Exhibit 3: Complaint 17 Exhibit 4: MLB.com, Fantasy Baseball Official Rules 109 19 Exhibit 5: NewsRoom article 119 Exhibit 6: MLB PrePlay app (#PLAINTIFFS' 00002208) 20 134 21 Exhibit 7: Official Rules 2012 MLB.com Odyssey (#PLAINTIFFS' 00002214-218) 137 22

ERRATA SHEET VERITEXT REPORTING COMPANY 1250 BROADWAY NEW YORK, NEW YORK 10001 800-362-2520 2 3 CASE: NCAA, ET AL. VS. CHRISTIE, ET AL. DEPOSITION DATE: NOVEMBER 6, 2012 DEPONENT: THOMAS OSTERTAG 4 5 6 PAGE LINE(S) CHANGE REASON 8 9 10 11 12 13 14 15 16 17 18 19 20 21 THOMAS OSTERTAG 22 SUBSCRIBED AND SWORN TO BEFORE ME THIS _____ DAY OF _____, 20 23 24 (NOTARY PUBLIC) MY COMMISSION EXPIRES: VERITEXT REPORTING COMPANY

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Pick 'Em (#PLAINTIFFS' 00002211-213)

Exhibit 8: MLB.com Million Dollar

140

23

24

2.5

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Page 192

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Page 193
 1
 2
                  CERTIFICATION
 3
 4
                I, Sherri Flagg, a Registered
 5
      Professional Reporter, Certified LiveNote
 6
      Reporter, and a Notary Public, do hereby certify
      that the foregoing witness, THOMAS OSTERTAG, was
      duly sworn on the date indicated and that the
      foregoing is a true and accurate transcription
10
      of my stenographic notes.
11
                I further certify that I am not
12
     employed by nor related to any party to this
13
14
                Dated this 8th day of November, 2012.
15
16
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